Sydney Children's Hospitals Foundation

New horizons

ANNUAL REPORT JANUARY 2018 TO JUNE 2019

Then and now

The stunning images that can be seen throughout our 2018 Annual Report were taken by Jimmy Pozarik, who has been the Foundation's photographer-in-residence for the past seven years.

Jimmy's photos appear in all our materials and offer a compelling visual insight into the world of seriously ill children.

In his `Then and Now' series - a special collaboration with the Foundation's Art Program - he revisited 25 patients to find out where their journey had taken them since they first met in 2012.

These engaging portraits capture their unique stories and speak to us of hope and optimism. They also demonstrate the Foundation's positive impact on children's health, thanks to the generous donations that ensure all children can access the best possible care when and where they need it.

Visit www.schf.org.au to see the full `Then and Now' collection and stories from the children's parents about their experiences.

Contents



Sydney Children's Hospitals Foundation: change in financial reporting arrangements

This Annual Report covers an 18 month period from 1 January 2018 to 30 June 2019. This reflects a change in the Foundation's financial reporting arrangements.

We will no longer be reporting on a January to December basis. Instead, our Financial Year will start on 1 July and end on 30 June.

Our aim in making this change is to align our financial reporting following the Foundation's expansion in May 2018.

1

Our Vision

A world where every child receives the best health care, when and where they need it.

Our Mission

Connecting paediatric research and practice with donors who are inspired to create positive change.

Our Purpose

Healthy Kids – whatever it takes.

Our 2018 Goals



Goal 1 Research for tomorrow.



Goal 2 Clinical care for today.



Goal 3 Foundation development.



Goal 4 People who make it happen.

Our Values



We are courageous

The Foundation recognises that courage is central to our current and future success. We encourage our staff and stakeholders to bring forward their great ideas so our collective 'wise crowd' can make them happen.



We are supportive

The Foundation enables staff and volunteers to thrive. We are committed to developing the capabilities of our staff, and to creating a positive, kind and productive workplace.



We are collaborative

Every person who engages with, and contributes to, the Foundation is one of our stakeholders. We collaborate and work in partnership with them to deliver our shared purpose.



We are accountable

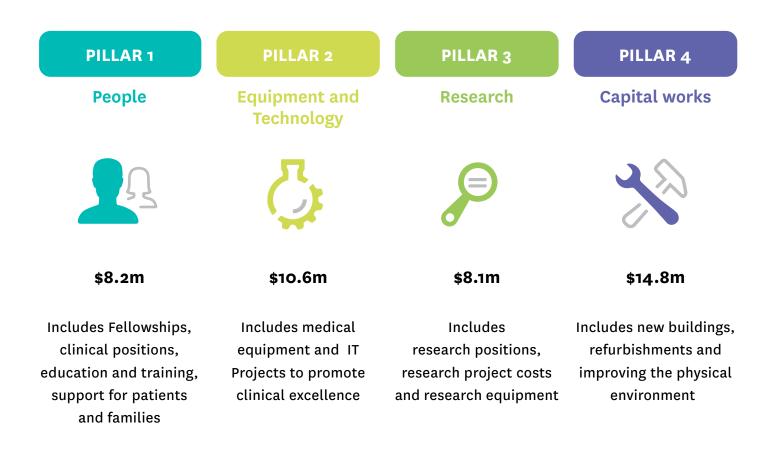
The Foundation is committed to being fully accountable for our decisions and actions. Making decisions about the effective use of our resources and the distribution of donor funds is a significant responsibility.

Our Guiding Principles

Every relationship matters and each one is built on kindness, integrity and respect. Working in partnership, we connect funds with the greatest need for maximum impact. We ensure our donors know the positive impact they have. We are inspired by children and families. Together with our community, we aim to cure and always care.

2018-2019 Snapshot

During our extended Financial Year (1 January 2018 to 30 June 2019), the Foundation made contributions totalling \$41.7 million to the hospitals and paediatric services within Sydney Children's Hospitals Network, invested across four key pillars:



Our success was only possible thanks to the generosity of all our supporters.

2018-2019 Snapshot

From cake stalls to corporate partnerships, from fun runs to mountain climbing and everything in between ... there are so many ways that you help to make a difference. Thank you!



90,557 donations from individuals



11,247 donations through workplace giving



1,817 donations to remember a loved one



9,181 donations from companies



1,720 donations in celebration of a special event



338 donations through grants



15,923 community fundraisers



33,869 Facebook likes



5,261 Twitter followers

9,158 Instagram followers



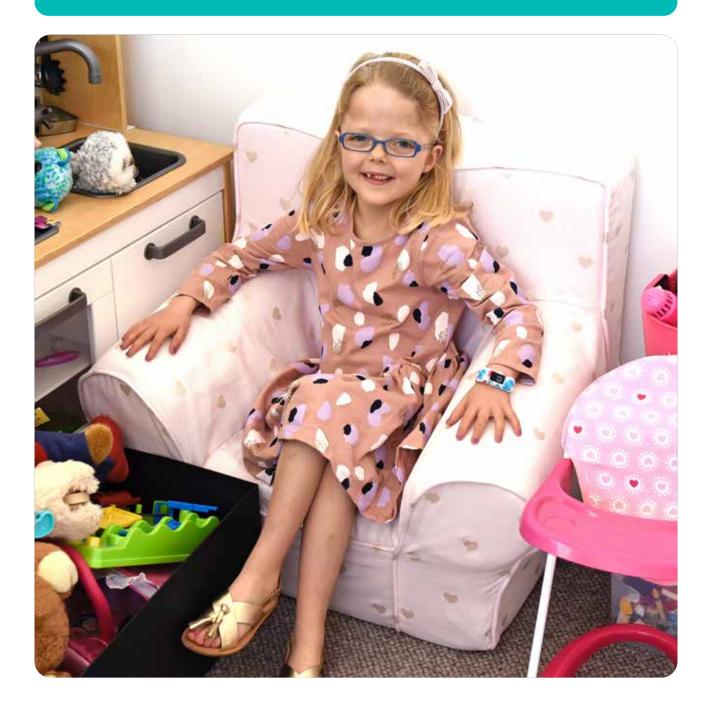
3,092 LinkedIn followers

34,135 Facebook followers

> Visit www.schf.org.au to stay up to date with all our news and to learn more about the impact of your support.



A message from our Chair and CEO





THEN: 13 MONTHS OLD (2012) NOW: 7 YEARS OLD (2018) CRANIAL VAULT REMODELLING

Redefining our future



50 years ago this year the world collectively held its breath and watched in wonder as Neil Armstrong took his first steps on the moon. It was a defining moment in human history that inspired optimism, positivity and imagination.

About a month before that historic event, Neil Armstrong was asked by Life Magazine to reflect on the meaning of a Moon landing, to which he replied "Perhaps going to the Moon and back in itself isn't all that important. But it is a big enough step to give people a new dimension in their thinking – a sort of enlightenment."

There are some interesting parallels in the journey Sydney Children's Hospitals Foundation began when we took our own 'giant leap' last year and broadened our fundraising portfolio to include all the paediatric services within the Sydney Children's Hospitals Network. We had a unique opportunity to create greater scale and impact to do more for the children and families who rely on us for their future health and wellbeing.

We did not know exactly how it would unfold, but we knew it was a decision we had to make. We also needed to inspire the community with optimism about the future possibilities that the expansion would bring, as we rely on their generous support and goodwill for our continued success.

Over the past year we have successfully merged two separate fundraising teams, moved offices and navigated significant change while exceeding our financial targets.

It has been an amazing journey, and the Foundation team has embraced uncertainty and taken on every new challenge positively, while never losing sight of our number one goal: to raise vital funds for sick kids. Thanks to the dedication of our staff and the generous support and commitment of all our donors, we were able to contribute \$41.7 million to the hospitals and paediatric services within Sydney Children's Hospitals Network in the past 18 months.

This was invested in equipment and technology, fellowships, research projects and scholarships, capital works and ward refurbishments. In addition, we raised significant funds for the Zero Childhood Cancer program and the miCF Research Centre for Personalised Medicine.

We committed to raising \$25 million for the redevelopment of Sydney Children's Hospital, Randwick. This is part of an exciting new collaborative investment of \$608 million from NSW and Federal Government, UNSW, the Children's Cancer Institute and the Foundation to fund a new Emergency Department, Short Stay Unit and a Comprehensive Children's Cancer Centre – a first in Australia.

For kids with cancer, this means translating the latest research into effective treatment as fast as possible by harnessing the power of collaboration between researchers, clinicians and academics.

The Foundation also pledged to raise \$35 million towards the redevelopment of The Children's Hospital at Westmead, which is currently underway and will deliver state-of-the-art facilities at the Westmead campus.

After many years of dedicated service, four of our Directors retired. Our heartfelt gratitude is owed to Barbara Ward, Jane Freudenstein, Peter Wiggs and Glenn Barnes for their passion and commitment to ensuring the Foundation's continued success.

We also farewelled two ex-officio members of the Board: Professor Christine Bennett AO and Dr Michael Brydon OAM, who resigned from their respective roles as Sydney Children's Hospitals Network Chair and Chief Executive. Both have been active contributors to the Foundation's growth and evolution and their expertise as medical professionals added great value to our discussions and decisions. We are proud of what the Foundation has achieved, but there's still much to be done and the Board and Executive Leadership Team have embraced an ambitious vision to deliver transformational change for children's health.

Although we are a State-based organisation, our impact reaches beyond the boundaries of New South Wales through what we fund, innovative collaborations and national partnerships such as our Curing Homesickness campaign.

Our 2019-2022 Strategy will guide our focus and help us to raise even more funds to ensure extraordinary healthcare is available to every child and their family when and where they need it. We can only achieve our bold vision with the support of the whole community and we remain indebted to all those who have supported us on our journey.

No matter how large or small the role each of us plays, we are all contributing in some way to the larger story unfolding within our Foundation. We may not be going to the moon, but we are definitely reaching for the stars.

When we work together, amazing things happen.

Duncan Makeig Chair Sydney Children's Hospitals Foundation

Airele Stores

Nicola Stokes Chief Executive Officer Sydney Children's Hospitals Foundation

We acknowledge the traditional owners of the lands on which we work and pay our respects to Elders past, present and emerging. We recognise and respect their cultural heritage, beliefs and continuous relationship with the land.

Patron



Emeritus Professor Les White AM DSc DUniv

Professor White was appointed Sydney Children's Hospitals Foundation's inaugural Patron in 2016.

He was Executive Director of Sydney Children's Hospital, Randwick for 16 years (1995-2010), following a clinical and academic career with emphasis on childhood cancer. Professor White was appointed the inaugural NSW Chief Paediatrician in 2010, a position he held until 2016. From 1995 to 2017 he was also a member of the Foundation's Board. His other positions have included President of Children's Hospitals Australasia (1999-2004) and the John Beveridge Professor of Paediatrics (2005-2010).

He has more than 140 publications along with meeting abstracts, awards, grants and invited presentations in his CV and serves on eight not-for-profit boards relating to children's health or medical research. He was awarded a Doctorate of Science for research contributions related to childhood cancer and holds a Master of Health Administration.

In 2007 he received an Order of Australia award for service to medicine, medical administration and the community in the field of paediatrics. In 2019 he was honoured with a Doctorate of the University from UNSW Sydney.

Board of Directors



Duncan Makeig

Chair (appointed October 2007, Chair since 2012)

Duncan is Chief Executive Officer of China Road Pty Limited, Chairman of Good Spirits Hospitality Limited, Chairman of Athletic Greens, Inc's Advisory Board and Director of Always Chinaroad (Shanghai) Trading Co., Ltd.

He was previously Chairman of Heineken Lion Australia, Managing Director of Lion Pty Limited's Asia Dairy business, General Counsel of Kirin's International Advisory Board, Lion's Group General Counsel and Sustainability Director, General Counsel for Pepsi Co Australasia/Africa and Senior Vice President and General Counsel for Tricon Restaurants International based in Dallas, Texas with responsibility for all of Tricon's legal and governance obligations across its operations in 160 countries.



Simon Hickey

Deputy Chair (appointed October 2009) Simon was the CEO and MD of Greencross, an ASX company. Prior to his appointment as CEO of Greencross, Simon was Group CEO and Managing Director of Campus Living Villages (CLV). Before joining CLV he

was CEO of Qantas International & Freight, responsible for turning around the international business. Simon joined Qantas in September 2004 as Group General Manager Strategy and Fleet, and between 2007 and 2012 he was appointed CEO of Qantas Frequent Flyer, responsible for establishing the Loyalty business.

Simon began his career with Arthur Anderson as a business consultant working in Sydney, Melbourne and London. Between 2001 and 2004, he was CFO for Bovis Lend Lease Americas. Prior to this, he held various roles with Lend Lease including Bovis Lend Lease CFO Asia Pacific.



James Brindley

(appointed May 2016)

James joined Lion in 1994, spending eight years with Lion in China from 1997 and returning to Australia in 2005. James was appointed Managing Director of Lion Beer Australia in 2009 and is responsible for

business strategy development, implementation and execution and financial, market share and stakeholder engagement outcomes.

With a degree in economics and an MBA, James has gained extensive experience in people and business leadership, working across Lion businesses in both China and Australia. He is Chair of Brewers Association of Australia, a Director of DrinkWise Australia and a member of Alcohol Beverages Australia.



Tom Butcher

(appointed June 2018)

Tom has worked in the financial services industry since 2001 and is currently a Managing Director with Credit Suisse Investment Bank and has responsibility for clients in the transport, infrastructure,

power and utilities sectors in Australia.

Tom leads multi-disciplinary transaction teams advising clients on the funding and execution of complex transactions involving capital intensive assets that touch and impact the ordinary lives of most Australians. He has been involved in transactions with a total value in excess of A\$125bn since 2001 across the rail, road, airport, seaport, utility, renewable, power and the telecom asset classes.

Having worked and lived in Australia, Indonesia and England during the last 20 years and worked in most major cities and markets during that same period, Tom brings a diverse and global perspective to all aspects of his private and professional life.



Gina Cass-Gottlieb

(appointed August 2012)

Gina is a senior partner in Gilbert + Tobin's Competition and Regulation practice. She specialises in competition law and economic regulation advice working with corporate clients, industry associations

and government agencies.

Gina is a Board member of the Payment Systems Board of the Reserve Bank of Australia and a member of the Advisory Board Graduate Program in Competition Law, Melbourne Law School.



Dr David Court

(appointed November 2018)

David is the founder of Compton School, Australia's first business school for creative people. He is also chairman of Screen Canberra and The Cinematic Company.

David was formerly Head of Screen Business at the Australian Film Television & Radio School where he developed Australia's first screen business qualification. He has been involved in the financing of more than a dozen film and television productions.

David was founding editor of the authoritative industry newsletter Entertainment Business Review. As author of Film Assistance: Future Options (Allen & Unwin, 1986), he was the policy architect of the Film Finance Corporation, an agency established by the Australian Government in 1988 which invested more than \$1 billion in Australian film and television productions over the following 20 years. In 2010, with Sir Peter Jackson, David undertook a review of the New Zealand Film Commission for the NZ Government.

David holds a PhD from the Crawford School of Public Policy at the Australian National University.



Dr Matthew O'Meara

(appointed October 2010) Matt is the NSW Chief Paediatrician, providing state-wide clinical leadership in the development, implementation and evaluation of strategy, policy and programs across paediatric healthcare in

the NSW public health system. In this capacity he also provides expert advice and guidance to the Paediatric Healthcare team within NSW Health.

Matt is a paediatric emergency physician and was formerly Head of the Emergency Department and Director of Clinical care at Sydney Children's Hospital, Randwick. He is a passionate advocate for improving the acute care of children.



Adjunct Associate Professor Cheryl McCullagh

(appointed May 2019)

Cheryl is Acting Chief Executive of Sydney Children's Hospitals Network.

She joined the Network in 2011 in the role of Director of Clinical Integration and has

worked in Health for 25 years. Her previous roles include nursing, research, education and executive management in specialist referral hospitals in Sydney and Adelaide.

She has a Diploma in Applied Science, a Bachelor of Nursing, a Masters of Health Service Management and is a Student of Lean (Green Belt).

Cheryl is an Adjunct Associate Professor in the Sydney Medical School and Faculty of health sciences at the University of Sydney. She is committed to developing people and their processes to evolve models supporting safe service delivery, while enabling innovation in healthcare.

Board of Directors (continued)

Wayne Mo



(appointed February 2019)

Wayne is CEO of AL Capital. He has more than 24 years global experience in international banking, structured finance, and M&A. Prior to joining AL Capital, Wayne held senior executive roles with

ANZ for 15 years, and was the Chief Investment Officer of Hong Kong listed Everchina International Holdings. Wayne is a graduate member of Australia Institute of Company Directors, holds an MBA from Webster University (USA) and a Bachelor of Economics from Shanghai University of Finance and Economics (SUFE).

He is currently a non-executive director of McGrath Estate Agent (ASX: MEA). Wayne was previously a Board Director of Australia China Chamber of Commerce (Beijing) from 2006 to 2008 and was a non-executive director of Fiagril Ltd and Becagricola, two leading Brazilian Agriculture Companies.



David Nott

(appointed May 2019)

David is Acting Chair of the Sydney Children's Hospitals Network Board. He is also the Chair of the Audit Committee of Southern NSW Local Health District. He served for almost 30 years as a partner

with KPMG, a global professional services firm providing leadership in Australia and internationally. At KPMG, David had a number of senior client and management roles. In the ten years prior to his retirement from the firm, he was the National Managing Partner of Transaction Services in Australia and served as that group's ASPAC Regional Leader and as a member of the Global Steering Committee. He is a member of the coaching panel of Foresight Global Coaching Partnership and in that role he coaches senior executives in all aspects of leadership. He holds an Economics Degree from Sydney University, is a Fellow of the Institute of Chartered Accountants and a member of the Governance Institute.

Sub-committees

Audit and Risk

Simon Hickey (Chair) Duncan Makeig Tom Butcher

Nominations and Remuneration James Brindley (Chair) Duncan Makeig

Fundraising, Innovation and Development David Court (Chair) Tom Butcher Duncan Makeig Wayne Mo Darren Fittler (external member)

Impact Gina Cass-Gottlieb (Chair) Simon Hickey Dr Matt O'Meara

The following directors resigned from the Board between 1 January 2018 and 30 June 2019

	Joined	Resigned
Barbara Ward	28 November 2012	19 February 2018
Jane Freudenstein	3 August 2017	21 December 2018
Peter Wiggs	19 April 2016	6 May 2019
Christine Bennett	8 November 2018	30 April 2019
Glenn Barnes	19 April 2016	6 May 2019
Michael Brydon	5 June 2015	30 June 2019

Executive Leadership Team



Nicola Stokes GAICD

Chief Executive Officer (appointed January 2016)

In a career spanning more than 20 years Nicola has held national and international leadership positions in the corporate and not-for-profit sectors as CEO, senior executive and director.

While working for ANZ Bank, Nicola was awarded the International Quality and Productivity Council (IQPC) Shared Services Thought Leader of the Year and was a member of the United Nations Environment Program - Finance Initiative (UNEP-FI) Steering Committee.

Nicola has also been a member of the NSW Premier's Council for Active Living and the Expert Advisory Panel of the NSW Office of Preventative Health.



Mark Stewart

Chief Operating Officer (appointed October 2014)

Mark has spent the past 20 years working in the not-for-profit sector in Australia, Europe and Asia as an Executive level manager, after building a career in finance and accounting.

Prior to his current appointment he was Head of Fundraising and Marketing within the Foundation and his experience spans an extensive portfolio of fundraising activities, operational change and management.

Mark was a member of the Board of WaterAid from to August 2014 to June 2019.



Olivia Jary

Director of Fundraising and Marketing (appointed July 2019)

Olivia began her career working for a grass roots health not-for-profit organisation in Kathmandu, Nepal. She has 15 years' fundraising experience in Australia and the

UK and also spent three years in commercial sales.

Most recently, Olivia spent six years at Great Ormond Street Hospital Children's Charity, securing multi-million pound partnerships and leading Fundraising Innovation across the charity, to deliver growth in income-generation by accessing new markets and new audiences.



Leticia Whelan

Director of People and Culture (appointed July 2018)

Leticia began her career in the community sector as a youth worker, which led to her becoming an adult educator.

She brings extensive experience in learning and development, leadership development, organisational change and the creation of kind and productive workplace cultures through the design and implementation of organisational development strategies that enable all staff to be their best version of themselves.



Yvonne Stewart

Director of Corporate Communications (appointed January 2015)

Yvonne has 20 years' experience in marketing, communications and fundraising. She was Brand and Communications Manager for The Benevolent Society and 200th

Anniversary Campaign Director. She also worked for the YWCA's Big Brothers Big Sisters Program and managed the Children's Promise campaign for the Foundation for Young Australians.

Yvonne has also held senior new product development roles for Thomson Reuters in London and Sydney.



Susan Wynne

Director of Development (appointed March 2018)

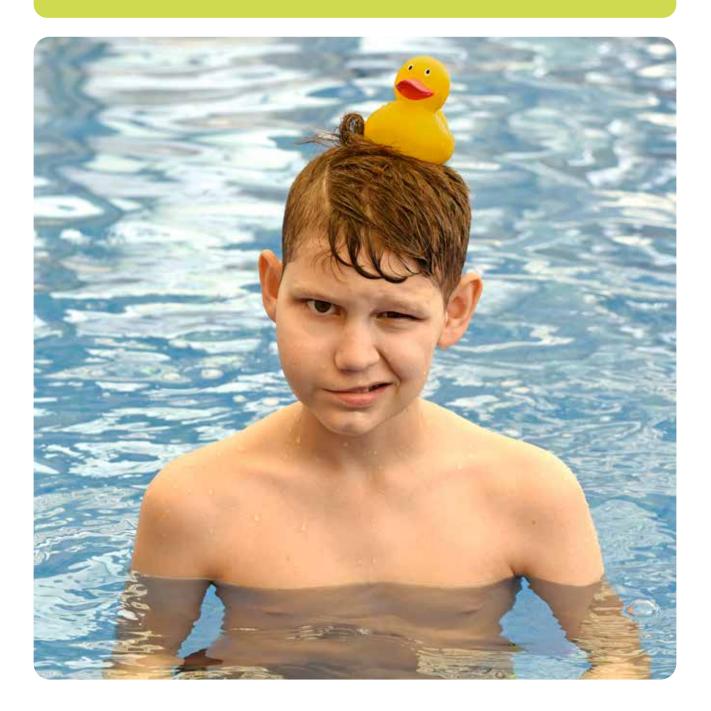
Susan is an experienced leader with more than 20 years working in the corporate and not-for profit sectors. She began her career in marketing and communications,

focusing on brand and business strategy.

Before joining the Foundation, Susan spent four years at Sydney Dance Company managing philanthropy and major gifts development. She has been an elected representative on Woollahra Council since 2008 and is currently Mayor of Woollahra. She is also the Deputy Chair of the Red Cross Society of Women Leaders and former Chair of Lokahi Foundation.



Review of goals 2018





THEN: 9 YEARS OLD (2016) NOW: 12 YEARS OLD (2018) MEDULLOBLASTOMA -BRAIN CANCER

Goal 1

Research for tomorrow

Improve and save the lives of children by investing in groundbreaking research.

1.1 Innovative projects that diagnose, prevent and cure childhood diseases

Zero Childhood Cancer

In Australia, three children die from cancer each week. This tragic statistic is one of the reasons the Foundation continues to fund Zero Childhood Cancer. This gamechanging initiative is led nationally by the Kids Cancer Centre at Sydney Children's Hospital, Randwick in collaboration with the Children's Cancer Institute. The Cancer Centre for Children at The Children's Hospital at Westmead is one of the key research partners along with all other major Australian clinical and research groups working in childhood cancer.

As Australia's first ever personalised medicine program for children with high-risk or relapsed cancer, Zero Childhood Cancer made significant progress enrolling children in key studies to help children where traditional cancer treatments have failed. One example is a young boy whose unresponsive cancer led to his rapid decline with his eyesight threatened and losing the ability to walk. The team genetically tested his cancer, detected a particular mutation and identified new therapies uniquely designed to target his tumours. Within 45 days, he was out of his wheelchair, playing tennis and able to return to school.

The Zero program was given a significant boost with a \$1m donation from the Medich Foundation and \$5m from Minderoo Foundation's Eliminate Cancer initiative to help scale up the program to drive further research into personalised medicine in childhood cancer and help establish standardised international protocols.

Novel heart and mind study

We supported a world-first heart research project to look at the emotional and social changes parents experience after their baby has been diagnosed with congenital heart disease. Known as the Cherish Study, researchers collect and send cortisol hormone samples to the laboratory for testing this type of steroid produced by the body for relevant markers. The findings from the research will help develop new and innovative mental health and clinical services to reduce suffering for families who have a child newly diagnosed with heart disease.

1.2 The next generation of paediatric researchers

PhD Scholarship Grants are vital to investing in next generation paediatric researchers. These scholarships provided essential funding for allied health, nursing, clinicians or scientists with exceptional research potential to undertake a Doctor of Philosophy within the field of paediatric health. The aim of a PhD Scholarship Grant is to develop their career by providing them training and mentorship to build their capacity to undertake competitive original research to improve the lives of sick kids.

A number of PhD Scholarship Grants were awarded to next generation paediatric researchers in 2018/19 across various child health challenges. For example, one student investigated an adult cancer predisposition gene mutation in childhood cancer patients and long-term survivors while another PhD scholarship Grant for paediatric neurology focused on a debilitating neuromuscular disorder known as spinal muscular atrophy that is the leading inherited cause of death in infants.

The Foundation's CEO Nicola Stokes is a member of the annual Starter Grants Committee for Sydney Children's Hospital, Randwick to select the winners of the five Sydney Children's Hospitals Foundation 2018 Starter Grants, valued at \$20,000 each.

These grants aim to foster research across the Hospital and support younger clinicians or innovative research that requires preliminary data in order to secure longer-term sustainable funding. The successful grants include various projects including using an app to improve leukaemia medication compliance, discovering what parents need to better understand genetic test results, analysing the gut with 'omics' (genomics and proteomics) to find better treatments and potentially a cure for irritable bowel disease, using telehealth to complement hospital clinics to deliver care closer to home for children with cystic fibrosis and using omics to better understand the underlying mechanism of spinal muscular atrophy.

1.3 Infrastructure to attract and retain world-class researchers

The Foundation provides essential funding to invest in the infrastructure to support our brilliant and talented researchers and clinicians working on finding new diagnostic, treatment and prevention options or uncover potential cures. This can range from purpose-built buildings, upgrading laboratories, innovative equipment and technology or funding essential support positions.

Sydney Children's Hospitals Foundation finalised our funding commitment to The Bright Alliance, part of which houses a dedicated Research Centre for our established and emerging clinical researchers.

The Foundation also commenced vital infrastructure and program funding for Kids Research to support their world-leading team of researchers dedicated to discovering new ways to improve the health of children across various child health conditions through basic science, clinical research and population health research.

Other highlights

Clinical research positions funding for key staff working on various research projects across various areas of child health including neurology, Cystic Fibrosis (CF), childhood cancer, cardiology, genetics, gastroenterology, neonatology and pain medicine.

Genetic research to reduce the risk of brain damage: testing therapies for children with phenylketonuria (PKU) – a rare genetic condition that causes an amino acid to build up in the body that can lead to irreversible brain damage and intellectual disabilities. **Autism research:** providing support autism research being undertaken as part of The Children's Hospital at Westmead Fellowship Program

World-leading CF research at MiCF: the MiCF Centre is collaborating with CF clinical centres across Australia and the world with significant advances in establishing a CF biobank to support clinical research, such as the CF and probiotics study supported by a \$1.2m grant from the US and a novel drug discovery program. The lead researchers have also been advocating on behalf of families with CF through meetings with the NSW Health Minister.

Goal 2

Clinical care for today

Nurture excellence and innovation to improve the care and wellbeing of children and families.

2.1 Highest quality clinical care

The Foundation supports hospital teams to deliver the best possible outcomes for children and their families by funding a range of initiatives such as programs designed to address a specific challenge in paediatric health, specialised education and training, grants to attend conferences or educational visits to other children's hospitals. We also fund key clinical positions such as brain tumour and other childhood cancer nurses, social workers, psychologists, occupational therapists.

In the past 18 months, we have funded an adolescent peer support program at The Children's Hospital at Westmead for young people living with a chronic illness or condition. This network, run by adolescents for adolescents is facilitated by specialist staff, runs introductory and ongoing groups, social outings and an annual camp. These activities aim to create connections and support among young people who have experienced similar thoughts and feelings to help them break through perceived barriers.

The Ngala Nanga Mai pARenT program is an example of a community program we fund to improve child health. Delivered at the La Perouse Aboriginal Community Health Centre, this award-winning initiative uses art to improve social connectedness among parents and families with Aboriginal children under five years as well as encouraging access to health services and education while at the Centre. The program provides transport, health care workers who run drop-in services, health information, referrals, health clinics and parenting skills workshop. Participants also gain access to educational courses or further study as well as a tutor who provides mentorship and support for study enrolment and completion.

2.2 Future leaders of paediatric healthcare

The Fellowship program at both Sydney Children's Hospital, Randwick and The Children's Hospital at Westmead is crucial to the development and success of the medical care of our children. The paediatric Fellowships program receives significant financial support from the Foundation across various Departments such as Emergency, Community Health, Intensive Care and Oncology.

Fellowships are awarded to a doctor extensively trained in paediatrics who elects to enter further specialised training in a chosen field. During their Fellowship they are responsible for the day-to-day care of patients, they help to train junior medical staff and they undertake a clinical research project that can lead to medical advancements. Fellowships have an immediate impact for children who are treated by our Fellows and also benefit generations of children during the future medical career of each of our Fellows.

2.3 The best hospital experience for patients and their families

Creating a positive environment for our young patients is an important part of their care and recovery. To ensure patients and their families have the best possible experience the Foundation helps fund vital needs such as art programs, ward and patient space refurbishments, play and music therapy positions, education and entertainment equipment and activities, support for carers and parents, and assistance for families, especially those in financial distress.

The physical environment of the Hospital can be critical to healing and delivering the best models of care supported by the latest evidence. An example of this type of funding at The Children's Hospital at Westmead include the part-funding to enhance the mental health inpatient unit Hall Ward to supplement funding from the NSW Government. Hall Ward received a new outdoor courtyard, therapeutic equipment and upgrades to the ward to improve comfort, privacy and connection to nature. The changes make the environment not only safer but also more homely and familiar plus offer more spaces for exercise, group activities and quiet contemplation with the aim to improve patient outcomes and reduce the time children need to spend in the ward.

Creating art can help children in hospital with their physical, mental and emotional recovery by relieving anxiety and decreasing their perception of pain. The Foundation funds and delivers the Art Program at Sydney Children's Hospital, Randwick to provide distraction and transform the Hospital into a place of wonder. One of the highlights in the past 18 months was 'Then and Now', photographs of 25 patients revisited from past projects, capturing unique moments from their Hospital experience. The exhibition was made possible through the Foundation's collaboration with photographer-in-residence Jimmy Pozarik and these stunning images can be seen throughout this publication. They tell a powerful and moving visual story about the impact of the Foundation's work and the generosity of our supporters.

Supporting the Child Life and Music Therapy teams across both hospitals is another way we make life in hospital a little more bearable for our young patients. This dedicated team deliver play and music spaces and activities for children as an effective way to help children understand what is happening to them, help children express their feelings, distract them during painful procedures or provide entertainment during their stay.

2.4 Innovative equipment and technology

Technology plays an important role in paediatric healthcare. Over the past 18 months we invested in the development of technology-based initiatives such as the integration of the Hospitals' medical record system; upgrading surgical cameras, scopes and vital sign monitors; establishing telehealth hubs to support regional patients, and the introduction of an improved bed-side patient information and entertainment system.

Significant investment was also made in introducing innovative equipment that improves patient care and outcomes. One example is the Safe Care Digital Radiography System housed in the Emergency Department at Sydney Children's Hospital, Randwick. This new system provides the latest advancement in radiography for better diagnostic images and lower radiation exposure than previous radiography systems that is estimated to benefit more than 160,000 patients over the next 10-15 years.

Other highlights

13 new ventilators for PICU at The Children's Hospital at Westmead: these advanced life-support systems will help the most critically ill and injured children in our care.

5 Wizzybug powered wheelchairs for toddlers and pre-school aged children at Sydney Children's Hospital, Randwick: designed for children aged 1-5 years, these special age-appropriate powered wheelchairs allow children to become more independent and mobile so they can play with siblings and friends, explore the world around them and reduces social isolation for themselves and their families.

Life-saving defibrillators funded at The Children's Hospital at Westmead: essential defibrillators were upgraded across the hospital to ensure immediate access to this vital equipment to rescuing a child's life.



Progressively increase our financial contributions.

3.1 Growth and innovation in fundraising channels and relationships

Our teams are currently structured around core channels of giving including special events, corporate partnerships, individual giving, trusts and foundations and community fundraising.

Following the expansion of the Foundation to encompass the both hospitals and other paediatric services within Sydney Children's Hospitals Network our focus for this period was on sustaining relationships with our supporters. Significant organisational change involving two large fundraising entities coming together could have led to disruption for donors and beneficiaries. However, our Board, management and staff were committed to continuing to deliver the best experience for our donors and the Hospital teams looking after our young patients during this period. Our positive financial results are a reflection of our efforts to provide a seamless transition for all our donors over the past 18 months.

In early 2018, the Foundation commenced preliminary work on key growth and innovation initiatives that we believe will provide us with sustainable, long-term funding opportunities to improve child health and wellbeing.

3.2 Increased community recognition, awareness and interaction with the Foundation

As a health promotion charity we invest in health promotion activities to deliver impact and we share important health messages via our social media channels. Our expanded fundraising portfolio has given us a bigger footprint and a louder voice to speak out on issues that matter for children's health.

We have begun scoping a strategic Health Promotion program to align with our purpose of Healthy Kids – whatever it takes. We also included more child health information on our website and social media channels, especially Facebook. Key health promotion messages included water safety, vaccine information, measle alerts, whooping cough and travel medicine.

Another exciting opportunity to increase awareness about child health was The Children's Hospital at Westmead holding its first Teddy Bear's Clinic at the Sydney Royal Easter Show. Constructed by corporate supporter Mirvac, the very busy clinic was run by 72 medical student volunteers and 27 corporate volunteers who acted as 'Teddy Doctors' and saw almost 3,000 children and their teddies in just 12 days. Our volunteer Teddy Doctors were able to help familiarise children with the Hospital and medical check ups with the aim to remove some of the 'scariness' children associate with hospitals or medical appointments. The stand was a huge success winning the Gold Ribbon for both the Home and Lifestyle Pavilion and Best in Show across the whole of the Sydney Royal Easter Show.

The expansion also gave us an opportunity to ensure that we properly acknowledge and thank our supporters for their generous donations with certificates, hospital tours, impact reports, invitations to special events at the hospital and much more. Work has commenced on combining our two donor recognition programs so that we can develop a single approach to thanking all our donors for their support.

3.3 Technology that makes it easier for donors and stakeholders to give their support

Technology makes it easier for donors to give and allows us to deliver excellent care for our generous supporters. Once the Foundation expanded, providing a sound platform across our website, database and payment facilities was a key priority.

Our IT team led a comprehensive review across the expanded Foundation to select a single customer relationship management (CRM) system. After extensive stakeholder input and detailed analysis comparing the systems of both entities it was determined that Salesforce was the best fit for our needs. Our IT team then worked with donor relationship teams to migrate all the relevant donor data to the new CRM.

We also established automated receipting, migrated web-based donation pages to one central system and introduced a mobile gift application. All of these activities will reduce administration time with the view to reducing our cost of fundraising while ensuring our donors receive a receipt within a timely manner, often only minutes after making their donation. The Foundation also introduced an online event ticket platform to automate the integration to our donor database, which also helps to reduce administration time and cost and increases accuracy.

3.4 The most effective business model

We consolidated our strategic direction, business plans, governance structure and other key policies and procedures as part of the expansion activity to ensure we continued to deliver the most effective business model.

We have continued to use our Registered Charity Tick logo from the Australian Charities and Not-for-Profits Commission (ACNC) to demonstrate our ongoing commitment to being a transparent and accountable charity that the public and our donors can trust.

Other highlights

Award for workplace giving: we received a Highly Commended Award in the National Workplace Giving Awards for our innovative program with EVENT Hospitality and Entertainment, which provides vital funding for both The Children's Hospital at Westmead and Sydney Children's Hospital, Randwick.

Art Program recognised in NSW Health Awards: our Art Program was a Finalist in the 2018 NSW Health Awards for a collaborative mural project with the Child and Adolescent Mental Health Unit at Sydney Children's Hospital, Randwick.

Only hospital to receive a special visit from Mickey Mouse: Sydney Children's Hospital, Randwick was the only hospital in Australia to receive a visit from Disney's Mickey Mouse to celebrate his goth birthday.

Goal 4

People to make it happen

Foster collaboration and performance to create a relationship-focused organisation.

4.1 Personalised relationships with donors and volunteers.

Communication with our donors has been a critical part of the expansion of the Sydney Children's Hospitals Foundation. We provided updates about the changes and what it meant for them. We assured them they would continue to have support from our team and our governance structures would ensure their generous donations would be used to support the entity and funding need of their choice. We also had conversations with our key donors and conducted surveys to determine how they felt about the expansion so we could confirm the benefits and address any concerns.

We focused on retaining staff across the expanded Foundation as many of our team have developed strong relationships with our supporters. Keeping team members who value their relationships with our supporters is key to building the strong partnerships required to make a difference to the lives of sick children and their families.

The Foundation scored well in our supporter survey with scores across both Westmead and Randwick supporters giving us a satisfaction rating over 8 out of 10. This is a great result during the expansion and we will continue working to improve this rating.

Recognising the value of developing a strong volunteer network we appointed a Volunteer Coordinator to help us formalise and expand our volunteer program. This position will ensure we can provide additional help to our staff and supporters and will also help us reduce costs across the Foundation's activities.

4.2 Recognition as employer of choice.

The 2018 Foundation staff engagement survey identified where we should focus our efforts to attract and retain the most talented employees. Our overall Employee Engagement score from the survey was 64%, which highlighted key areas for the Foundation to improve upon in 2019/2020.

With input from staff we developed an Employee Value Proposition to encompass the key elements required to build a strong, positive culture.

Given the level of change taking place before and during the survey period, this score was pleasing.

Four values were also created with input from Foundation staff: courageous, supportive, collaborative and accountable. These will guide how we interact with each other, our donors and stakeholders to foster a positive culture.

One of the keys to attracting and retaining good staff is offering flexible work. To provide the best possible donor care, our staff often organise visits to our generous donors or support fundraisers across a range of events, which can mean pre-dawn starts for personal challenge events, late night finishes for balls or gala dinners or weekend days for a large community event. The Foundation's leave and flexible work policies have been implemented with a positive response from staff.

All of the Foundation's Randwick based staff are located in office space within Sydney Children's Hospital, Randwick, but the redevelopment of the Randwick campus required our Operations team to relocate. We have found a temporary space in the Sydney CBD until space becomes available again at Randwick or Westmead, which is easily accessible from all our locations by public transport. Having a CBD footprint is proving useful for many reasons and has made it easier for some of our donors to attend meetings. It also provides a central location for staff who are based at different sites, and there are hot desks available for them to use which supports our ethos of a flexible, agile working environment.

We established an internal communication program to ensure staff across the expanded Foundation are kept informed, engaged and connected. This included regular email updates, 'Ask the CEO' teleconference calls and quarterly Foundation Forum meetings involving all staff. These activities have also led to improved links across teams to foster collaboration and support.

To celebrate the first anniversary of the Foundation's expansion on 22 May 2019, we implemented a number of internal communications activities to engage staff Cupcakes with a number one on top were delivered to every office and every staff member received a call from a member of the Executive team congratulating them on an amazing year and thanking them for continuing to make a positive difference in the lives of children and families. Our CEO, Nicola Stokes, also called each member of the Foundation and Network Boards.

4.3 Enduring partnerships with Hospital, clinicians and staff

Communication with key stakeholders with the Hospital Executive and clinical, nursing, allied health and support staff has been crucial to the success of the expanded Foundation. Our Chair and CEO held information sessions, conducted one-on-one interviews and established an email for Hospital staff to raise any questions or comments.

The Relationship Model has expanded beyond the pilot to involve more Foundation staff in relationships with Hospital clinicians, nursing and allied health staff. This has resulted in all Foundation staff having a better understanding of the processes for prioritising funding needs and developing crucial links with key staff within the Hospital. Foundation staff have also been able to leverage these deeper relationships to foster closer links with donors through special events, information sessions, Hospital tours, impact reporting.

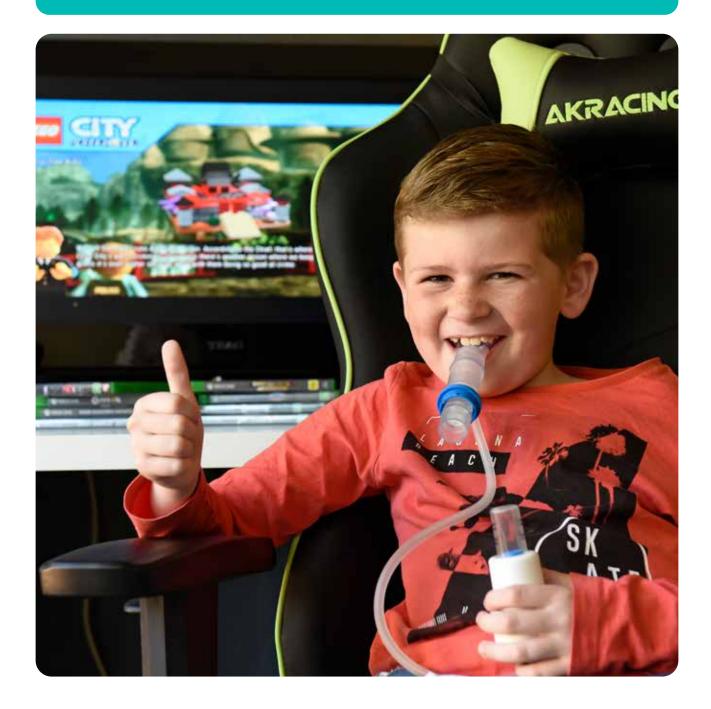
Other highlights

Employee Value Proposition: we developed an Employee Value Proposition (EVP) based on four Values and four Guiding Principles. The EVP guides how we interact with donors and stakeholders and how we make decisions.

Katrina Awards launched: an opportunity for peer-to-peer recognition of staff to acknowledge value-based behaviours: courageous, collaborative, supportive, accountable. **'Foundation Forum' all-staff meeting:** every quarter all staff come together for a day of learning, sharing and connecting. The agenda includes the Katrina Award presentations, internal and external speakers, skills training Board updates and information about important new projects. Each meeting ends with a Q&A session between our CEO and a Board director.



The impact of your giving: 2018 highlights



LUKE

THEN: 3 YEARS OLD (2012)
NOW: 9 YEARS OLD (2018)
CYSTIC FIBROSIS

Your support is a constant inspiration

At the Foundation, we experience the gift of hope every day, thanks to you!

In the following pages you will see highlights from the past 18 months that demonstrate how your generous donations have helped sick kids.

This reflects the different ways you choose to show your support. There is no 'one-size-fits-all' approach: some supporters have a special connection with a specific hospital or service and choose to direct their gifts accordingly, while others donate to more than one.

Community support is the driving force behind the Foundation's continued success and we are fortunate to have so many donors, volunteers, event committees, Hospital staff and families working tirelessly to raise funds on our behalf. Your commitment and willingness to do whatever it takes – running marathons, organising events – is a constant inspiration. That's why every day is so full of possibility for the children and families we serve.

Our aim in sharing our 2018-2019 highlights is to give each of you an insight into the many ways you have helped to create positive impact for sick kids, however and wherever you choose to get involved.

Sargent's Pies fund state-of-the-art technology

The longstanding support and dedication of Sargents Pies Charitable Foundation has enabled the Foundation to fund state-of-the-art medical equipment and stay ahead of the latest advances in technology. So we were delighted they have committed to funding equipment totalling \$4.6 million at both Sydney Children's Hospital, Randwick to fund a neuro microscope and The Children's Hospital at Westmead to fund an Interventional Radiology Suite and EOS Machine. Their support allows clinicians to provide the highest level of life-saving treatment and care to kids across NSW and we're extremely grateful for their generosity.



Neurosurgery patient Daisy and her family plus the Neurosurgery team join Donna Aitken from Sargents Pies Charitable Foundation (2nd from left in white gown) to officially unveil the new neuro microscope

Marathon Man

Luke is a passionate and committed supporter of the Foundation and contributes in many ways across all the children's services that the Foundation supports. He is an adventurer and loves to use physical challenges as a way of raising funds, so this year he took part in the World Marathon Challenge. He completed an extraordinary seven marathons in seven days on seven continents, starting on the ice of the Antarctic peninsula, followed by Cape Town, Perth, Dubai, Madrid, Santiago and Miami. Luke dedicated three of the races to supporting the Foundation: Antarctica for Sydney Children's Hospital, Randwick, Santiago for The Children's Hospital at Westmead and Miami for Bear Cottage. Overall he ran 295km, with every step making a huge difference for sick kids.



Luke Hepworth at the end of the Antarctica marathon

Gold Dinner 2019: "He who has health has hope..."



Gold Dinner Committee

Gold Dinner has been the pre-eminent social event on Sydney's philanthropic calendar for 22 years. It has a unique magic, with a serious message behind the glamour and glitz of the evening.

500 guests assembled for the 2019 Gold Dinner which was the first for Monica Saunders-Weinberg in the role of Chair. In another first, funds raised at Gold Dinner 2019 will be used to support critical care services across the whole of New South Wales.

Speaking candidly as a mother, Monica implored the guests to stretch past their investment capacity, quoting her late father, philanthropist and property investor John Saunders, who said *"he who has health has hope and he who has hope has everything"*.

The emotional highlight of the night was the story of Patricia and Peter Knight who told in their own words of their teenage boy Charlie's sudden and utterly unexpected brain haemorrhage at school in Coonabarabran, in country NSW. He was helicoptered to Sydney Children's Hospital, Randwick where he remained for more than five months.



Peter, Patricia and Charlie Knight sharing their story

The nightmare his parents endured was clear to everyone in the room — as was their joy and relief the moment Charlie appeared to take the stage and thank the vast team of hospital staff who saved his life and taught him to walk and talk again.

The ambition to support children's health more broadly than just helping one hospital galvanised Monica and the Gold Dinner Committee to double their target, raising an extraordinary \$3.2 million on the night.

Our heartfelt gratitude is extended to all who made Gold Dinner 2019 so extraordinary.

Committee Members

Monica Saunders-Weinberg (Chair) Alina Barlow Julie Bishop Emma Van Haandel Eva Galambos Roslyn Hakim Wallis Graham Guillaume Brahimi Kathryn Carter Michael Filler Phil Schofield Karl Stefanovic Richard Weinberg Emma Cooper

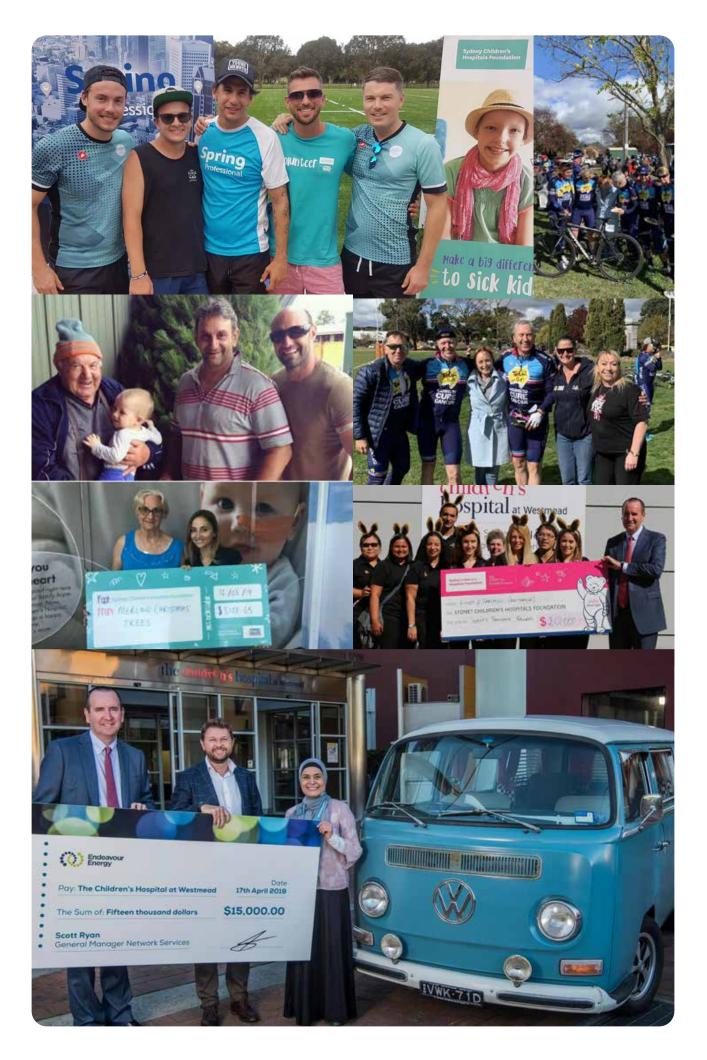
Ambassadors Skye Leckie OAM Chrissy Comino



Gold Dinner Committee Chair, Monica Saunders-Weinberg, with Nicola Stokes, CEO

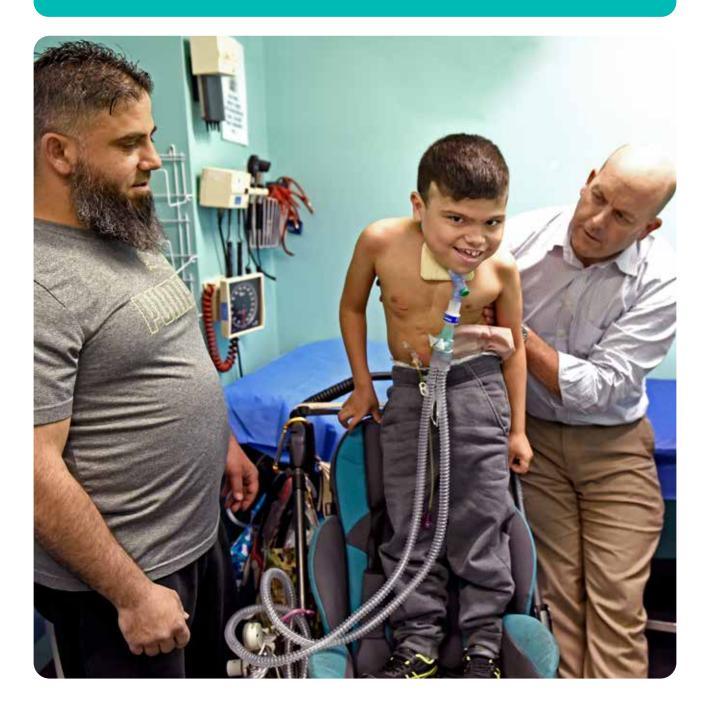
People power: making a difference in so many ways







How your support has helped



MOUSTAFA NOW: 8 YEARS OLD (2018)

THEN: 2 YEARS OLD (2012) VACTERL ASSOCIATION

Today's research is tomorrow's care

At the same time as we were preparing for the Foundation's expansion in 2018, the research teams at Randwick and Westmead were also undergoing a transformation – coming together under a single banner: Kids Research.

Kids Research includes research undertaken by students, affiliated academic staff from the University of Sydney and the University of New South Wales, and research staff based at The Children's Hospital at Westmead and Sydney Children's Hospital, Randwick, who are now all working together towards a shared goal.

The Foundation is delighted to invest in new initiatives that will create more opportunities for our clinicians and scientists to work side by side in multi-disciplinary teams. By discovering better ways to diagnose, treat or prevent childhood disease and injuries, we can help children now and in the future.

The timing of the launch of Kids Research coincided with completion of a new purpose-designed paediatric Clinical Research Centre at The Children's Hospital at Westmead. This follows the completion of the Bright Alliance building at Sydney Children's Hospital in 2017, which houses the Clinical Research Centre for the Randwick hospital.

Both developments were made possible thanks to generous donations from the Foundation and our supporters, including The Sargents Pies Charitable Foundation, who generously donated \$2 million, EVENT Hospitality and Entertainment and Beryl Law's Estate in addition to funding from the NSW State Government.

The facility features 13 outpatient spaces, the Humpty Dumpty Paediatric Gait Analysis Laboratory, an interactive Kids Zone, a pathology specimen laboratory, a purposebuilt kitchen for developing and preparing food challenges and a clinical trials pharmacy.

Countless children and families have already benefited from medical day stays at the Centre, which was officially opened in March by the Hon Gladys Berejiklian MP, Premier for NSW and the Hon Brad Hazzard MP, Minister for Health and Medical Research.



L-R: The Hon. Dr Geoff Lee, MP, Hon. Brad Hazzard MP, The Hon. Gladys Berejiklian MP, clinical research participant Valentino with his mother Laura Bonarrigo, Professor Chris Cowell, SCHN Director of Research

Boost for Zero Childhood Cancer

Zero Childhood Cancer is one of the most exciting childhood cancer research initiatives ever undertaken in Australia, giving children with cancer unprecedented access to personalised cancer therapy.

In the past year the program received an incredible funding boost which has made it possible for a national network of hospitals, research centres and clinicians to accelerate this game-changing research. This will help children with high-risk or relapsed cancer with less than 30 per cent of survival.

In July 2018, then Prime Minister, Malcolm Turnbull, announced a \$5 million investment as part of the Australian Government's Brain Cancer Mission. This was followed with a generous \$1m donation from the Medich Foundation and \$5 million donation from Minderoo Foundation's Eliminate Cancer initiative.

Zero is led by clinicians and researchers within The Sydney Children's Hospitals Network, led by the Kids Cancer Centre at Sydney Children's Hospital, Randwick, in partnership with the Children's Cancer Institute.

We are very proud that Sydney Children's Hospitals Foundation is part of this groundbreaking initiative that is giving families hope where there would otherwise be none.



L-R: Susan Wynne, SCHF Director of Development, Andrew Forrest (Mindaroo Foundation) Nicola Stokes, CEO and Roy Medich (Medich Foundation)

Cherishing hearts and minds

With your help, we've been able to support a world-first research project - The Cherish Study - by sending cortisol hormone (a type of steroid produced by the body) samples to the laboratory for testing. This study is exploring the physical, emotional and social changes parents experience after their baby has been diagnosed with congenital heart disease. The findings from the research will help develop new and innovative mental health and clinical services to reduce suffering associated with childhood heart disease for the whole family.

SCHF Rotary Club of Sydney Cove PhD Scholarship success

Congratulations to Dr Laura Fawcett who has been successfully awarded the Sydney Children's Hospitals Foundation (SCHF) Rotary Club of Sydney Cove PhD Scholarship 2019.

Based at Sydney Children's Hospital, Randwick and the School of Women's and Children's Health at the University of New South Wales, Dr Fawcett will focus on evaluating and improving the accuracy of current treatments (CFTR modulators) for Cystic Fibrosis through precision medicine with her research titled 'Drug efficacy prediction medicine'.

We are grateful to the Rotary Club of Sydney Cove for their vision and generosity in supporting the PhD Scholarship program.

Radiothon 2018 exceeds \$4 million target

Held at The Children's Hospital at Westmead, the Greatest Double Act on Earth was pulled off on Friday, 12 October 2018 with Radiothon raising more than \$4 million dollars.

The day's excitement was broadcasted on-air with smoothfm and live with 7News Sydney. With plenty of entertainment and activities in the Hospital throughout the day, we were joined by many corporate donors and local community groups. The total amount raised was \$4,436,519 million, a feat made possible by our six generous matchers: Kids with Cancer Foundation, DOOLEYS Lidcombe Catholic Club, Bioisland, The George Gregan Foundation, Save Our Sons and EVENT Hospitality & Entertainment.

We have been overwhelmed by the generosity and support of this year's appeal.



Mark Stewart, COO and Nicola Stokes, CEO accept a generous donation from Peter Bodman, Founder Director of Kids With Cancer Foundation (centre)



Ringmaster Paul Wilson lending Bandaged Bear a hand at Radiothon.



A variety of Hollywood themed attractions throughout the rear courtyard.



The call centre team hard at work taking donations.

Funding for Westmead campus Stage 2

The Foundation's Board approved a pledge to raise \$35 million towards the Westmead redevelopment, which will deliver state-of-the-art facilities at the Westmead campus.

The additional funding for Stage 2 will deliver both new and expanded health services for sick children and their families, including a new Paediatric Services Building (PSB) and refurbishment of existing facilities.

Early construction works on Stage 2 are expected to commence in 2020.

Tending to sick teddies wins awards

Our Teddy Bears' Clinic at the Sydney Royal Easter Show was initially created as a way for children to learn a little bit more about the Hospital, while helping to reduce some of the fear and anxiety associated with a hospital visit.

We hoped our teddy doctors could get sick and injured teddies back on the road to recovery and create some smiles along the way.

We were thrilled to win not only the Gold Award for the Home and Lifestyle Pavilion but also Best in Show, an award selected from more than 500 exhibitors, at a presentation by Robert Ryan OAM, President of the Royal Agricultural Society of NSW and Brock Gilmour, CEO of the Royal Agricultural Society.

Congratulations and thank you to all involved. Special thank you also to Mirvac Residential for building and installing our exhibit - your support made this possible.



NSW Premier, The Hon. Gladys Berejiklian, with former SCHN Chair, Professor Christine Bennett AO.



Our award-winning team of staff and volunteers at the Royal Easter Show.

Keeping our team on the move

A huge thank you to Hyundai who generously donated two cars to our Westmead team. Staff will be able to use them for transport to and from donor meetings, presentations and events, saving time and travel costs. This is an extra gift in addition to the \$200,000 that Hyundai have committed to Kids Rehab and Bear Cottage each year for three years. These vehicles are loaned to the Foundation and will be replaced every 5,000 kms leaving the Foundation with no long-term liability.



Bandaged Bear picking up the keys to our new cars from Hyundai.

Innovative approach to investment

On 14 November 2018, HM1 – Hearts and Minds Investment – went live on the ASX and as a beneficiary, the Foundation was invited to attend the ceremony.

The company has a dual goal of providing investors with great investment opportunities while giving financial support to medical research institutes across Australia.

PICU Research at The Children's Hospital at Westmead has been chosen as one of ten recipients of this innovative new fundraising approach, which involves fund managers waiving typical investment fees and donating the equivalent to designated beneficiaries.



Hearts and Minds Investment goes live on the ASX to provide investment opportunities and raise funds for medical research.

Reducing stress for families in Emergency

Visits to the Emergency Department are often unplanned and unexpected and always stressful, so the last thing families need is to find their mobile phone battery is running low. Thanks to the Council of Indian Australians and their generous donation of a secure phone charging bank, this won't be a problem any more, and families will have with peace of mind and be able to stay connected while they are at the Hospital.



The Hon. Dr Geoff Lee, MP, tests out the new mobile phone charging bank.

Pie of Origin is a winner

When someone mentions the word 'Origin', most people think rugby league but the rivalry between the Blues and the Maroons extends beyond the field to...meat pies.

The Pie of Origin is a clash between Glenorie Bakery in NSW and Beefy Pies in QLD to see who can sell the most pies to raise funds for their local children's hospital. Rob Pirina from Glenorie Bakery has been fundraising on a yearly basis for The Children's Hospital at Westmead since 2014 and has raised more than \$100,000 to date.

This year he baked 400 pies to present to parliamentarians at a special event at NSW Parliament House. The Hon Anthony Roberts MP (Minister for Counter Terrorism, Minister for Corrections and Lane Cove MP) donated \$500 to have a pie named after him and Rob unveiled "The Robbo Pie".



Unveiling "The Robbo Pie".

Shining a light for sick kids

Going through cancer can often be a dark and isolating time for children and parents alike, but it has got brighter since 11 year-old Bryce created a very special nightlight.

Eleven-year-old Bryce created Super Max the Turtle in 2016 after watching his mum go through cancer treatment and imagining how much scarier it would be as a kid. The turtle-shaped nightlights project colourful stars onto the ceiling and help to comfort children in hospital.

Bryce's goal is to provide a nightlight for every child diagnosed with cancer in Australia and New Zealand and each year he visits to hand deliver another collection of turtles for our patients. He also brings with him specially designed star socks and scarves for each mum and dad.

A huge thank you to Bryce and his family for this inspiring and uplifting donation.



Supermax the Turtle pays a visit to the Hospital.



A generous donation from The Hills-Kellyville Rotary Club.

Global support from Rotary

Rotary Clubs around the world joined forces to help our eye clinic with a state-of-the-art mobile Spectralis Oct diagnostic imaging platform. The clinic is the only dedicated eye health treatment centre for children in Australia and treats more than 8,500 children each year. We are grateful to The Hills-Kellyville Rotary Club for their generous support.

Bandaged Bear Appeal 2019: Generations of care, a lifetime of giving

In March 2019 we celebrated our 30th Bandaged Bear appeal, kicking off with a day of public collections across Sydney. More than 100 staff and volunteers were out in force at railway stations and across the city, in the first of many events designed to mark this special occasion.

Commuters buying merchandise were delighted if they managed to find one of the 300 exclusive limited edition gold clip on bears hidden in the merchandise boxes.

Meanwhile over at Madame Tussauds another bear hunt was on, as a group of our intrepid young patients accepted a special mission with Angie Asimus from Channel 7 to see if they could find Bandaged Bear hiding among the wax figures!

Many generous companies get behind the campaign each year, including the team from Transdev Sydney Ferries who donated \$54,000 and also opened up their ferry wharves for our volunteers to sell merchandise and collect donations.

We also had BBQs at Bunnings stores across NSW, giving families across the State, including rural locations, an opportunity to get involved.

One of the highlights of the campaign saw Foundation CEO Nicola Stokes bravely taking on a challenge from Channel 7 Morning Show hosts Larry and Sally to a Lip Sync Battle hosted by Carnival Cruises. Performing in front of a packed audience on board ship, Nicola won in style, to the delight of Foundation staff who were there to cheer her on.

As it was a special year for the Bandaged Bear Appeal we decided to do something extra to close the appeal in style, so we invited everyone to a Teddy Bears Picnic. From hula hooping to Paw Patrol it was non-stop fun and excitement.

We raised over \$1 million overall from all the Bandaged Bear Appeal activities which will be used to fund the most urgent priority needs across the hospital.





Angie Asimus on a secret mission with Bandaged Bear (and a very lifelike wax model of Curtis Stone!).



Transdev Sydney Ferries have been generously supporting The Children's Hospital at Westmead since 1983.

Events



Grace Gala 2018

\$925,000 raised to support The Grace Centre for Newborn Care and the Cerebral Palsy Alliance

Committee Members

Lisa Ainsworth Claire Aristides Angela Bishop Megan Grace Pepper Harris Megan Khannah Alicia Wood



SPARCLE Ball 2018

\$110,000 raised to support the Allergy and Immunology Department

Sparcle Ball is organised by Carolina Valerio, Clinical Nurse Consultant in the Allergy and Immunology Department.



Leaping Livers Lapping the Lagoon 2018

\$131,000 raised for the Paediatric Liver Transplant Unit



65K for 65 Roses Walkathon

\$435,000 raised to support the Cystic Fibrosis Clinic at The Children's Hospital at Westmead and Cystic Fibrosis Community Care



Race for Grace 2018

Over \$80,000 raised for the Grace Centre for Newborn Intensive Care to fund life saving medical equipment



Bob Tug Wilson's Walk for Kids with Cancer 2019

Over \$330,000 for clinical trials at The Cancer Centre for Children



Emerald Ball 2019

\$1,034,187 was raised for the Kids Rehab Unit

Committee Members

Mary-Clare Waugh (Chair) Tess Assaad (Co-Chair) Sami Lukis Stephen O'Flaherty Suzan Griffin Melita Misoni Lynn McCartney Nonie Ayling Stephen King Michelle DeCeglie Sharon Duff Ken Basha Fred Frangi Malcolm Holden Mark Taylor



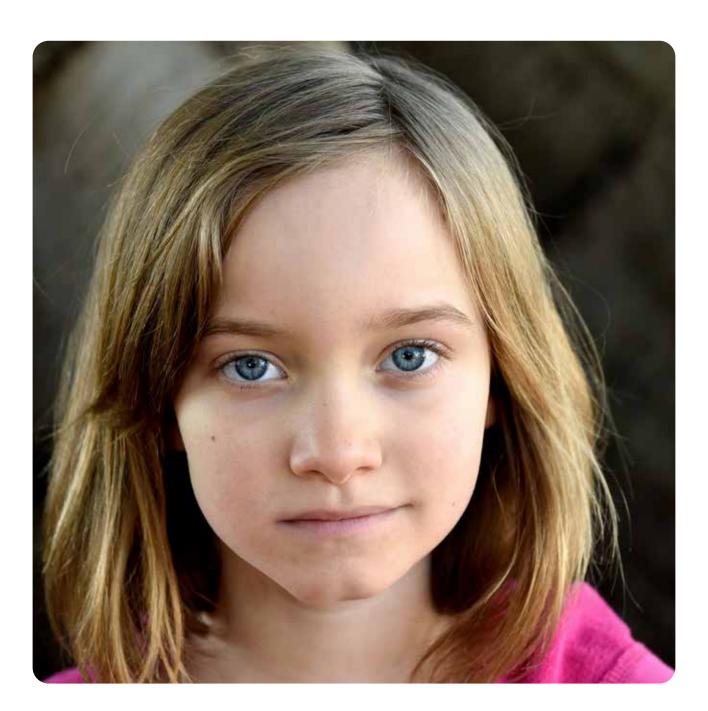
Grace Gala 2019

\$814,000 was raised for equipment at The Grace Centre for Newborn Intensive Care and research with the Cerebral Palsy Alliance Research Foundation.

Committee Members

Alicia Wood Angela Bishop Lisa Ainsworth Claire Aristides Megan Grace Pepper Harris Megan Khannah Angela Trieste





LIBERTY

THEN: 1 YEAR OLD (2012) NOW: 7 YEARS OLD (2018) DILATED CARDIOMYOPATHY WITH SVT



A special surprise

Patients and families couldn't believe their eyes when superstars Nicole Kidman and Keith Urban made a surprise visit to Sydney Children's Hospital, Randwick! Nicole has been an Ambassador and supporter to the Foundation for 20 years and visiting sick kids and their parents is extremely important to her.

The guests toured the Intensive Care Unit and Oncology wards and the visit was covered on the front page of The Daily Telegraph.

Interviewed for a cover feature in The Daily Telegraph Nicole said, "It is always so important and special to visit these very sick and incredibly brave young children and their strong parents and families. For 20 years now they continue to amaze me with their tenacity and courage. Very humbling."

The visit brought joy to everyone who met the couple, and their kindness and care shone through. It was such a highlight for young patients and their families and our staff and we're grateful to Nicole for her support and so thankful to them both for making an ordinary day in the Hospital extraordinary.



Superstars Nicole Kidman and Keith Urban delighted families and staff with a surprise visit.

The Giving Series

We launched a new networking forum, the Giving Series, to allow our corporate supporters to connect, share ideas and collaborate for impact.

The inaugural event was hosted by CBUS and attended by more than 40 supporters. Our invited panel of guest speakers from Coogee Bay Hotel, Highland Property Group and Supagas shared personal experiences of how they developed engagement within their own organisations and the benefits of partnering with the Foundation.

This model of engagement can be replicated across the Foundation and we are excited about evolving the series over the coming year.



L -R: Nicky Bowie (SCHF), Mitch Rose (Coogee Bay Hotel), David Highland (Highland Property Group) and Paul Berman (Supagas)

Award for innovative partnership

Here at the Foundation we love Workplace Giving and we're thrilled to be a finalist alongside Event Cinemas (EVT) for the Most Innovative Charity/Employer Partnership in the 2018 Workplace Giving Excellence Awards. EVT's amazing workplace giving program 'Stretch' has a really high participation rate (nearly 40%) and their generous donations have helped to fund the greatest areas of need within the Hospital. We're proud our innovative partnership has been recognised we look forward to continuing our partnership for many years to come.

Exciting announcement for the Randwick campus

The Foundation announced a commitment of \$25 million for the redevelopment of Sydney Children's Hospital, Randwick as part of a collaborative investment of \$608 million from the NSW and Federal Government, UNSW, the Children's Cancer Institute. This will fund a new Emergency Department, Short Stay Unit and a Comprehensive Children's Cancer Centre – a first in Australia.

The Comprehensive Children's Cancer Centre brings clinical care, research and teaching together in the one place which will deliver better outcomes for kids and cements our position as a world leader in care for children with cancer.



(L-R) Jenny Geddes, CEO Workplace Giving Australia with Lauren Kara-George, SCHF Corporate Partnerships Account Manager, Melinda King, Event Entertainment and Hospitality Charity Committee and The Hon. Paul Fletcher MP



The Hon. Brad Hazzard MP, Professor Christine Bennett AO, Duncan Makeig, Nicola Stokes, The Hon. Bruce Notley Smith, MP and Dr Matt O'Meara

Battle of the beaches

Lifeguards from Waverley, Randwick and Sutherland Shire Councils put their fitness to the test when they took on the 30km Lifeguard Challenge in support of Sydney Children's Hospital, Randwick. In a 'battle of the beaches', the lifeguards ran, swam and paddled rescue boards from Bondi to Cronulla to help raise funds for an EEG Monitor urgently needed by Hospital's Neurology Team. The monitor will assess seizures in children by detecting changes in brain wave patterns. It can also assist with diagnosing neurological conditions such as seizure disorders or epilepsy.



Lifeguards from Cronulla, Waverley and Randwick meeting Hospital families.

Kids with Cancer Foundation helps advance support

Childhood cancer can have a huge impact on a child and their family's mental health and social wellbeing. Kids with Cancer Foundation has provided ongoing generous support to the Kids Cancer Centre at Sydney Children's Hospital, Randwick to help alleviate these burdens by funding vital positions such as the Innovations Practice Manager, the Bone Marrow Transplant Fellow and the Care Navigator. 2018 also marked 10 years of their support for the innovative psychosocial research of the Behavioural Sciences Unit, which looks at improving hospital initiatives to better support children with cancer and their families from diagnosis to survivorship and bereavement.

Sell & Parker – reach \$4 million milestone

To celebrate reaching their \$4 million donation milestone we once again welcomed the Parker family to the Hospital. During a tour of the Emergency Department, Nurse Unit Manager Lorna Reardon explained the benefits and usage of the new Draegar monitors (vital signs monitors), that Sell and Parker's funds funded in the Intensive Care Unit. Nicola Stokes presented Luke Parker, CEO Sell and Parker, with a commemorative certificate marking the milestone and two new 'Metal for Miracles' signs to be displayed outside their Banksmeadow and Blacktown sites.



SCHF CEO Nicola Stokes accepts a generous donation from Kids with Cancer Foundation Founders Vittoria and Peter Bodman (centre with cheque) with Foundation and Kids Cancer Centre staff

Allens Linklaters celebrate 20 year partnership

Hall of Champions member, Allen's Linklaters, has been supporting the Neurology Fellowship for 20 years. To mark the occasion, Professor Annie Bye, Head of Neurology and current Allen's Fellow, Dr Emma Macdonald-Laurs attended a celebration hosted by former Allens Managing Partner, Jim Dwyer who originally established the partnership. Guest of honour, eight-year-old Renner Hudson, shared his remarkable story of diagnosis, treatment and survival to reinforce the importance of the Fellowship program.



Morgan, Ross and Luke Parker from family-run business Sell & Parker



Left to Right: Jim Dwyer, Susan Wynne, Renner Hudson (8), Ross Drinnan, Emma Macdonald-Laurs, Cath Mackey, Millie Grant and Professor Annie Bye

How your support has helped Sydney Children's Hospital, Randwick

2019 Gold Appeal and Telethon 10th Anniversary

Fun, food, music and entertainment are the hallmarks of our annual Gold Appeal launch and this year was no exception. Famous faces from Channel 9, including Deborah Knight and Richard Wilkins, were on hand to add extra sparkle and report live on all the action. They also encouraged the public to donate Golden Gifts in the lead up to the Gold Telethon Broadcast on Monday 10th June.

Our event sponsor Emu Australia gave their own Golden Gift of Emu boots to all patients and siblings, keeping everyone cozy for their stay in Hospital. We also received a generous donation of \$44,000 from Pherrus Financial Services to kick-start our appeal. A special Gold-wrapped bus was also unveiled by State Transit.

For kids in hospital, being in pyjamas becomes part of everyday life, so this year's Pyjama Party theme was the perfect way to show sick kids that we were standing right by them.

Today Extra's David Campbell hosted the broadcast with 10-year-old former patient Ollie and the celebrity call centre boasted a huge array of sports and tv stars answering donation calls. Married at First Sight's Michael also followed through on his commitment to shave his head on live TV as a way to raise funds!

Voice superstar coaches Delta Goodrem, Boy George, Kelly Rowland and Guy Sebastian joined the fun alongside Nine's favourite personalities including Georgie Gardner, Deb Knight, Richard Wilkins, Sonia Kruger, Belinda Russell and Peter Overton.

A special edition of Millionaire Hot Seat featuring patient families and staff from the Hospital and the Foundation raised an extra \$50,000 and helped to get us to our target right at the close of the broadcast.

This year was our 10th Telethon broadcast on Channel 9 and we were thrilled to raise our highest amount yet: \$6,577,006.

We are incredibly grateful to everyone who helped to make the 2019 Gold Appeal and Telethon possible, especially all our staff and supporters and the Channel Nine viewers across New South Wales who gave so generously.







Reducing waiting times for kids

The generous Supagas team came into the Hospital for a tour of the Sleep Unit and to present a cheque for \$39,000 that has supported all the equipment needs to service a fifth sleep medicine room. This additional room provides shorter waiting periods from six months down to four months, with up to an extra 150 children per year receiving a vital sleep study. Their team were delighted to be able to make such a significant impact on the waiting list times for children with life-threatening sleep disorders.



Paul Berman, Managing Director, Supagas (second from right) with members of his generous team

Coogee's Greatest Showkids

Created, directed and starring 9-year-old Ollie, 'The Greatest Showkids' premiere was a fundraising event with community at its heart.

Ollie was diagnosed with brain cancer in 2016 and had to spend a lot of time away from his school in Coogee. His classmates helped to make life feel as normal as possible both when he was in Hospital and when he could return to school. So when he had the big idea to create The Greatest Showkids it was important to Ollie that every one of his classmates got a part.

But Ollie isn't the only one of his friends who has needed Sydney Children's Hospital, Randwick so the kids decided to turn their backyard project into a community fundraiser to help all sick kids who need the Hospital. Thanks to the help of parents, neighbours and generous members of the community, Ollie was able to achieve his dream of creating the movie and an even bigger dream of raising over \$27,000 for the Hospital.

More than 700 guests bought tickets to the special screening at The Ritz Cinema in Randwick, with all proceeds from tickets and raffles sales and matched giving from Macquarie Group adding to the incredible total.



Ollie (centre) with his classmates

Events



Silver Party 2018

\$800k raised to support The Centre for Child Health Research and Innovation

Committee Members

Maree Andrews (Chair) Naomi Parry and Sarah Carroll (Deputy Co-Chairs) Karin Upton Baker Marly Boyd Stephanie Conley Buhre Kirsty Dahdah Kate Joseph Deborah Symond Camilla Freeman-Topper



Bathers' Gold Lunch 2018

\$70k raised to support Sydney Children's Hospital School

Committee Members

Belinda Russell (Co-Chair) Mandy Scammell (Co-Chair)



Gold Dinner 2018

\$1.6m raised to support Kids Cancer Centre

Committee Members

Chrissy Comino (Co-Chair) Athena Wagner (Co-Chair) Alina Barlow Wallis Graham Roslyn Hakim Edwina McCann Kirsten Dale Monica Saunders-Weinberg Emma Van Haandel Eva Galambos

Ambassadors

Skye Leckie Nikki McCullagh



The Diamond Event 2018

\$767k raised to support the SCHF Fellowship Program

Committee Members

Samantha Luciano (Chair) Sally Donnelley (Deputy Chair) Sally Paris Bettman Simon Fox Sarah Perkins Richard Poulton Prue Rydstrand Charlie Tynan

Ambassadors

Natarsha Belling Deborah Coakley Penny O'Meara Mandy Steinberg



sunSCHine 2018

\$1M raised to support cardiology

Committee Members

Nicole Love Joye (Co-Chair) Sarah Hogan (Co-Chair) Ellie Aitken (Deputy Chair) Chloe Podgornik Jaz Harvey Juliana Medich Marnie Skillings Alexandra Smart



Amber Affair 2018

\$69k raised to fund priority needs

Committee Members

Luke Hepworth (Chair) Joe Cook (Deputy Chair) Martin Haddad Jordan Tang



Silver 2019

\$1.1m raised to support Kids Cancer Centre

Committee Members

Maree Andrews (Chair) Sarah Carroll (Deputy Co-Chair) Naomi Parry (Deputy Co-Chair) Marly Boyd Stephanie Conley Buhre Kirsty Dahdah Camilla Freeman-Topper Kate Joseph Deborah Symond O'Neil Karin Upton Baker



Bathers' Gold Lunch 2019

\$132k raised to support Zero Childhood Cancer

Committee Members

Belinda Russell (Co-Chair) Amanda Scammell (Co-Chair)

Celebrating 30 years of moving intensive care for kids

NETS NSW is a unique service that ensures critically ill newborns and children can receive specialised medical treatment, wherever they live – with the same commitment to care as a children's hospital.

Since 1979, NETS has been operating 24 hours a day, 365 days a year. Each case can involve multiple specialists, hours of telephone conference calls and telemedicine advice using Vision for Life cameras and Remote Radiology.

The Foundation is proud to now have responsibility for raising funds for this unique service as part of our expanded portfolio.

We are working with the NETS team to identify their most urgent priorities and we are committed to ensuring that this vital service continues to be there for all children in their time of greatest need.

NETS NSW uses specially-designed ambulances, lifesupport systems, technology and equipment to provide their innovative mobile service, which is why they need community support. We are grateful to all the generous supporters who have helped NETS to provide life-saving care for the children of New South Wales over the past three decades, especially:

- 4WD4KIDS
- Blue Gecko Design and Communications
- Convoy for Kids Sydney Inc.
- Humpty Dumpty Foundation
- Kids West
- Konica Minolta Business Solutions Australia P/L
- Neil and Avril Weste
- Order of the Eastern Star Mascot Chapter No. 17
- Rooty Hill RSL
- Rotary Club of Sydney
- Sydney Baseball Lions Club
- Variety, the Children's Charity (NSW)





Focusing on family wellbeing

A huge thank you to Peter Bodman and the team from the Kids With Cancer Foundation Australia for their extremely generous donation to the Bear Cottage Social Work program. Thanks to their support we can meet the social, physical and mental wellbeing needs kids and families for as long as they need.



Peter Bodman, Founder Director, Kids with Cancer Foundation (third from right) with his team and Bear Cottage staff

Supporting palliative care volunteers

We understand and appreciate the special contribution of palliative care volunteers and the Foundation was proud to be a Gold Sponsor of the NSW Palliative Care Volunteer Conference in June 2019. The Conference is held every two years and aims to provide education to volunteers from across New South Wales who help patients with life-limiting illnesses and their families. Focusing on the therapeutic alliance, delegates explored the special bond that can develop between volunteers and their clients, particularly those working with children.

The Foundation's CEO Nicola Stokes delivered the opening address and thanked them for their dedication and compassion.

Superhero fundraisers

Superhero Week was a great success again this year, thanks to the support of Bear Cottage families, friends, schools, workplaces and the whole community. More than \$300,000 was raised. A special mention goes to Bear Cottage mum, Sara Khoury, who raised close to \$40,000 in memory of her precious daughter Lili. Definitely a Superhero effort!

A Bear Affair 2018

The inspiration and visionary insight for Bear Cottage came from Paediatric Oncologist Dr Michael Stevens, and everyone was delighted to welcome him to A Bear Affair this year for the first time after 17 years of operation. A big thank you to the Event Committee who raised more than \$500,000 – an amazing result!

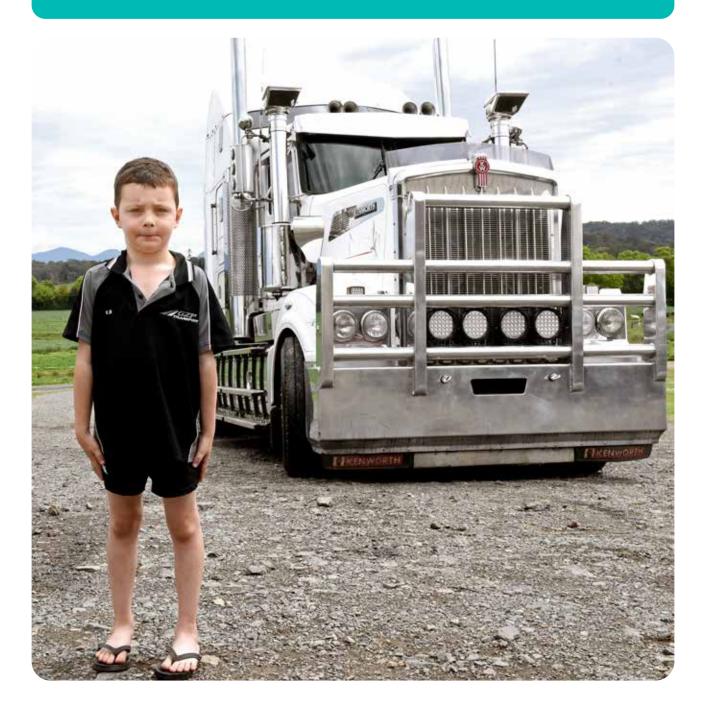
Lesley Montgomery (Chair) Gayle Rowe Jane Lavis Jean Hay AM Judy Lavery Kim Prodinger Wanda Magill



VIP guests Dr Michael Stevens and his wife Margaret.



Acknowledging our special supporters





THEN: 4 MONTHS OLD (2012)
NOW: 5 YEARS OLD (2018)
HEART SURGERY

Roll of Honour

A gift in your Will is an expression of what is most dear to you. Sydney Children's Hospital, Randwick, The Children's Hospital at Westmead, Bear Cottage and NETS were fortunate to be beneficiaries of so many people who believed passionately in the health and wellbeing of children and young people. We are honoured to recognise the gifts received from the estates of the following individuals.

Ruth Atkinson Alfred George Bennett Walter John Berry William Henry Biddell Joyce Elizabeth Blanch Joyce Gilcreest Blomley Norman Archibald Byrne Joan Maria Dennehy Marie D'Souza Roma Valeria Joy Ellis Michael Ellwood Michael Ellwood John English Eileen Doris Gabriel Joy Romayne Gerling Valda Kathleen Mary Grant Noel John Heath Elsie Amber Joyce Horton Kaye Al-Rae Hynard Moya Josephine Kaul Maurice Kiss

Henry William Laurence Leslie Allan Maurer Lindis May Helen MacDonnell Morgan William Edgar Albert Murray Frederick William O'Connor Violet May Paton Ernest Medland Payne Eunice Audrey Poulton Joyce Quinn Lorraine Margaret Samuels Dorothy Merle Scrivenor Lois Edwina Sharp Valda Shortus Joyce Rosalind Smithers Doreen Swainston Valerie Usher Barbara Joan Vance Leonard George Warburton Sylvanus Stantion Williams Connie Wai Fong Wong

Meet Robert and Bonnie who have planned to leave a gift in their will



Robert Wilson

Robert is the grandson of Sir Robert Wade who joined the Royal Alexandra Hospital for Children in 1897. Wade House at Camperdown was named in his honour and the name has

transferred to Westmead as Wade Ward. Robert Wilson is very proud of his grandfather and is pictured here with his son and grandson beside a portrait of Sir Wade.



Bonnie Cordin

Bonnie's only daughter Jane died at the Royal Alexandra Hospital for Children in 1956 at seven years of age. Bonnie is leaving one third of her estate to Bear Cottage as she wishes

that it had existed when her daughter was dying. The Foundation's Bequest Manager along with the Bequest Managers from Care Flight and the Children's Medical Research Institute, who are receiving a third of the estate each, drove to Bowral and took Bonnie out to lunch for her 90th birthday.

Thank you

The Children's Hospital at Westmead and Bear Cottage

The Foundation is grateful to all the generous supporters who have helped in so many ways over the past 18 months. Even though you all have personal reasons for giving, you share a desire to make a difference and to make sure that children now and in the future are able to live their healthiest lives. Whatever your connection and wherever you choose to donate your time, energy, passion and care – thank you.

Congratulations to the 2018/2019 Inaugurated Founders

Bioisland Colin and Marie Ward Edward and Caroline McBride Estate of the Late Kaye Al-Rae Hynard Estate Of The Late Lois Edwina Sharp Save Our Sons Duchenne Foundation

Congratulations to the 2018/2019 Inaugurated Benefactors

Adamsas Family ANSTO Arkhadia Foundation Blackmores Celebration Sing Out Estate Late John Clifford Baker Estate Late John Lowe Whitting Hughes Estate Of The Late Dorothy Merle Scrivenor Estate of the Late Eric Anthony Harrison Macquarie Bank Maxil Pty Ltd Phillip Cornish Stage Artz The Goodridge Foundation Transdev Sydney Ferries

Congratulations to the 2018/2019 Inaugurated Lifetime Partners

AOOB Springwood Australian Stockbrokers Foundation Ltd Carnival Cruise Lines Australia Ernest Bickford Estate Late Colleen Liela McCarron Estate Late Frederick William O'Connor Estate Late Joyce Eileen Hemmings Estate Late Roma Joyce Hough Estate Of The Late Connie Wai Fong Wong IMC Pacific Pty Ltd Liliane Novak Moove Media Australia Pontifex Family Fundraising Robyn Pickworth Fundraising Ronald Allen Rotary Club of The Hills-Kellyville The Luscombe Family Foundation

Congratulations to the 2018/2019

Inaugurated Platinum Partners David and Elizabeth Adams Estate Late Connie Dickson Estate Late Kathleen Mary Sheather Estate Of The Late Leslie Allan Maurer Festa di San Rocco di Cepagatti Graham Robey Heartland Motors Pty Ltd Irene Stone Jenny Brown Fundraising KordaMentha Lady Fairfax Charitable Trust Macquarie Investment Management Ltd NSW Master Builders Bowls Club Penny Wilson The Redan Foundation

Congratulations to the 2018/2019 Inaugurated Premier Partners

ADP Employer Services - Work Place Giving China Chamber of Commerce in Australia Ltd Christopher Flynn Clark Equipment Sales Pty Ltd Coffee4Kids Foundation Edwin Street Residents Estate Late James Leslie Hudson Estate Late Walter John Berry Estate Late William Edgar Albert Murray Estate of the Late Joyce Gilcreest Blomley Ernest& Phoebe Fung Fortnum Foundation Pty Ltd Graham Lawrence Ian Robertson John Holland CPB Ghella JV Karl & Olivia Fretwell Katherine Thompson Lenore Adamson Lions Club of Castle Hill Inc. Mounties Group Novotel Manly Pacific Peg Dodd Perpetual Foundation - Sibley Endowment Peter Campbell Pie of Origin Fundraising Popink Precious Hearts Inc Richard & Susan Bunting Snell's Vending Pty Ltd - Beverly Hills Susan Metzmacher The Crown Resorts Foundation PAF The Graf Family Foundation The JB Bedwell Endowment The Packer Family Foundation PAF The Schwinghammer Foundation Westfield Payroll Services - Workplace Westminster Foundation

Thank you

Sydney Children's Hospital, Randwick

PLATINUM PARTNER

Platinum Partners

Helkin He and Shangin Lin Arc 'Phil' UNSW Student Life Mike and Annie Cannon-Brookes Australian Fund Managers Foundation Gupta Family Luke Hepworth Highland Property Group Lenity Australia Rally For Recovery Inc Rotary Club of Sydney Cove Benevolent Fund Tour de Cure Limited Rizer



Gold Partners

Australian Lions Children's Cancer Research Foundation Children's Cancer Foundation Fidelity International Foundation Justin Hemmes Campbell and Francesca Duncan Ginia Rinehart-Robinson and Simon Robinson Wendy Rose Family Estate of the late Alfred George Bennett Dick Honan Merivale NAB Foundation Ooh! Media Duchen Family Foundations Malcom and Lucy Turnbull Dainere's Rainbow Brain Tumour Research Fund



Silver Partners

ABC Bullion Albanian-Australian Cultural and Artistic Society Bashkimi of Illawarra Arab Bank Australia Limited Australian Embassy Beijing Community Bank of Queensland Ltd Camilla and Marc Camp Quality Limited Emdur Family Trust Emirates Lang and Sue Walker Jennifer and Russell Staley Dexus Ben and Marie Ritchie James Spenceley Danny and Lisa Goldberg Skamvougeras Family Yang Yang King Living Australia Paul Lederer **Osmal Products** Paypal Australia Pty Ltd Pherrus Financial Services The Profield Foundation Trust Skye and David Leckie St Spyridon Greek Orthodox Parish of South-East Sydney Golf Committee 2018 The Manildra Foundation The Haritos Family Perpetual Foundation - The Page Family Endowment Jimmy Pozarik Public House Management Group Soneva The Freedman Foundation The Lewis Foundation Samantha and Robert Luciano

We are grateful to all our Champions for Children

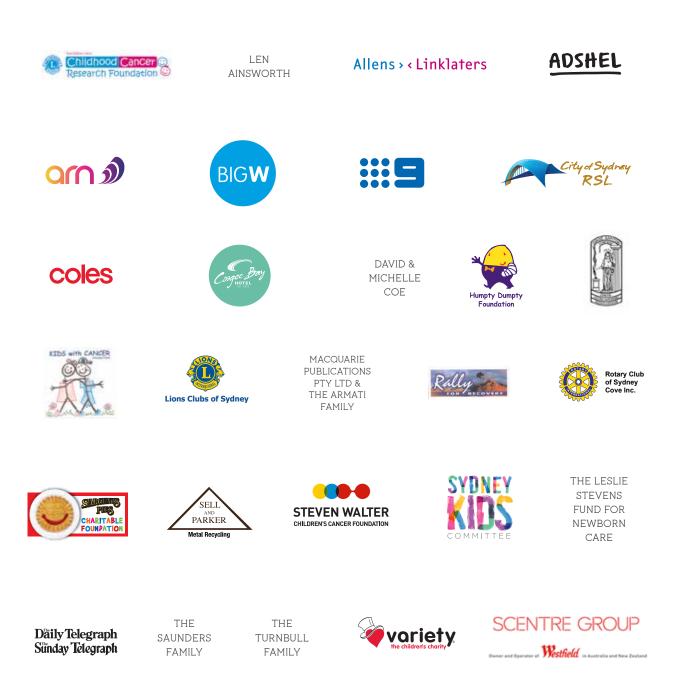


Bronze Partners Arthur and Maude Tzaneros Ai Topper and Co Estate of the Late Alan Arthur Hull Ausgrid Australia Post Australian Children's Music Foundation Calabria Family Wines Bond Street Jewellers Brian M Davis Charitable Foundation Pty Ltd Built Pty Ltd Fire Fighter Calendars Child's Play Charity Coca-Cola Australia Foundation Ltd Collins Foods Group Pty Ltd CVC Managers Pty Ltd David Fite and Danita Lowes Charitable Fund Davies Family Foundation Dexus Ian and Larissa Malouf **Rebecca Davies Emergency Services Mega Bash Ricky White** Fell Foundation **Fitness First** Richard and Jane Freudenstein Ganellen Wallis and Charles Graham Andrew and Nicky Oately Haverick Meats NSW Premier and Cabinet Lawrence and Sylvia Myers Stephanie Conly Buhre and Oskar Buhre Steve and Carrie Bellotti Dale Family Neale and Sally Bettman Champion Family Foundation Matthew and Amy Hyder Paspley Family

Commonwealth Bank of Australia Shanna Stewart-Patterson Nikki and Anthony Dunlop George and Christine Penklis Dareen and Mandy Steinberg Filomena Coleman Patricia Coleman Stephen Gaitanos David Hannon Cooper Kingston Koffi Tim Minchin Maggie Wong Francesca Packer-Graham Andrew Rayment Sussana and Dom Barba Ms Blomfield William and Lily Chen Elkan Family Sid Hammond Babak Moini Tim Odillo Maher and Victoria Montano Josephine and Ollie O'Reilly Damian and Justine Roche

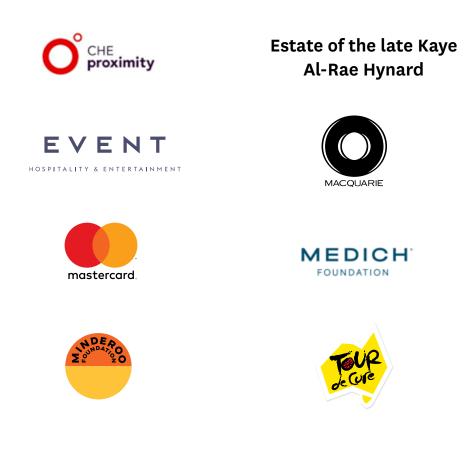
Hall of Champions

Our Hall of Champions partners have each contributed more than \$1 million to the Foundation – an extraordinary achievement.



Congratulations to our 2019 Hall of Champions inductees

Welcome to our new Hall of Champions members, who achieved their \$1 million milestone in the last 18 months.



A very special individual

We were proud to welcome Patricia McAlary to our Hall of Champions on her 94th birthday, to celebrate a very special achievement. Patricia has been a long-term supporter of both hospitals and has now given more than \$1,000,000 in donations.

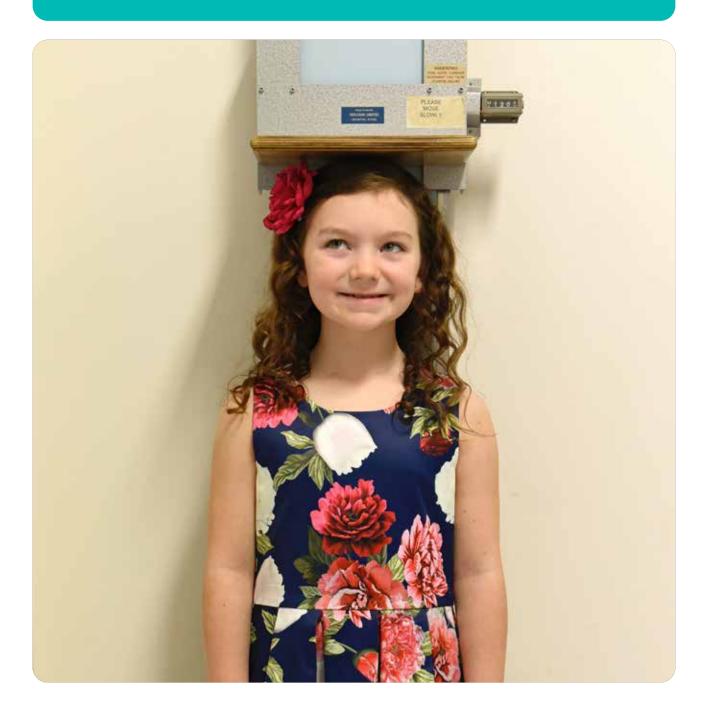
The event was held at her home with three of her children, and Patricia was presented a plaque to honour her many years of generous contributions in support of sick kids.

Verity Luckey, Director of Nursing at Sydney Children's Hospital, Randwick accompanies our CEO Nicola Stokes, to present Patricia with a birthday gift – a painting created by one of our young patients in an art workshop at the Hospital.





Financial summary





THEN: 2 YEARS OLD (2012) NOW: 8 YEARS OLD (2018) INFANT ACUTE LYMPHOBLASTIC LEUKAEMIA

Financial summary

Review of results and operations

May 20, 2018 saw the bringing together of two successful but independent fundraising teams. While Sydney Children's Hospital Foundation had been successfully raising funds to support Sydney Children's Hospital, Randwick and the fundraising department at The Children's Hospital at Westmead had both been successful in their own right, it had become clear that if we are to be in the best position possible to support the Sydney Children's Hospitals Network and paediatric health across NSW we would have much more impact if we worked together.

The alignment of the two teams also resulted in a change of our financial year with the Foundation returning to a July to June year. For this reason, this set of results is for the 18 months from January 2018 to June 2019. This impacts some commentary especially when trying to compare year-on-year performance.

We are now into our second year, have a team of over 80 people, we have transitioned from two CRM systems to one, two finance systems onto one and have aligned operating models across our two major stakeholders. At the same time we have exceeded budgeted income, contained the expense ratio to 29.21% of Total Revenue (compared to 28.27% for 2017 year) and maintained vital relationships within the Network and with donors.

While there is still some work to do, the progress that has been made compared to our expected two year transition strategy has been significant and is the result of the dedication and persistence of the Foundation team.

Expanded fundraising portfolio

Our signature fundraising event, Gold Dinner, under the direction of our new Gold Committee Chair Monica Saunders-Weinberg has embraced the new Foundation remit and this year chose to distribute funds across both hospitals in the areas of critical care, and with this wider remit came a larger target, raising an incredible \$3.6m.

Our major appeals have continued to grow with Radiothon, Gold Telethon and Bandaged Bear Appeal reaching record levels of income. We have seen the launch of "Mum's Sause" through an innovative collaboration with Coles and children's hospitals or their foundations across Australia. The Foundation has also undergone a refresh of our strategy that has set a clear and ambitious direction as we move forward.

The expansion of the Foundation has also seen some movement within the Board. Several long-serving and dedicated Board member departures has allowed us to bring in new skills and experience to further guide our growth in the coming years.

The Foundation fulfilled its commitment to Bright Alliance ahead of schedule, with a final contribution of \$14m bringing the total contribution from the Foundation to \$20m. Bringing to life a paediatric research centre, an expanded clinical genetics service and the first purpose-built outpatients service for adolescents and young adults in Australia.

Grant contributions

During the 18 month period ending 30 June 2019, the Foundation contributed \$41.7m in support of the Sydney Children's Hospitals Network, including Sydney Children's Hospital, Randwick, The Children's Hospital at Westmead, Bear Cottage, NETS and Kids Research. This compares to contributions of \$13.5m for the 12 month period ending 31 December 2017 which was made to Sydney Children's Hospital, Randwick. These vital funds have been invested in line with the Foundation's 2019-2022 Strategy and guided by priority needs identified by the Hospitals and facilities across the Network.

The Foundation part-funded more than 54 Clinical, Education and Support positions at a cost of \$4.40m and 19 Fellowships of \$2.79m. These Fellows will go on to become the specialists of the future, training hundreds of new doctors and treating thousands of sick children here and overseas.

\$3.95m was provided to IT projects to promote Clinical Excellence and facilities upgrades of \$3.29m with minor funding of other areas amounting to \$1m.

As well as investing in the future of paediatric medicine, we also nurture the health and wellbeing of children and families who need care now. now. Our aim is to ensure every child has access to the highest quality clinical care, the latest equipment and technology and the best Hospital experience possible.

Financial results

A total of \$6.65m was used to purchase new state-of-the-art medical equipment, ranging from new medical imaging and diagnostic technology to the latest generation of vital signs monitors. In addition, we provided \$14m funding for the Bright Alliance facility, \$1.05m for the Australasian Centre for Cystic Fibrosis Personalised Medicine (miCF), \$1.89m for the Zero Childhood Cancer (ZCC) Program and \$5.18m for other Research.

Surplus and retained equity

Overall surplus retained for the 18 months ended 2019 after grant contributions of \$41.7m was \$10.4m. This compares to retained surplus of \$6.3m for the 12 month period ending 31 December 2017, after grant contributions of \$13.5m.

Income

Gross income for the 18 months to 30 June 2019 was \$73.7m compared to \$27.7m for 2017 with the increase attributable to a variety of factors including merged operations and the extended reporting period. This contributed to increases in revenue across bequests, \$17.3m, and Donations and Fundraising, \$34.8m whereas income from Capital Appeals decreased by \$1.9m due to no Capital Campaigns being actively run during the reporting period.

Investment update

Investment income over the period was negatively impacted by market forces with a small recovery towards the end of the period resulting in a portfolio value of \$49.1m. Ongoing portfolio management was in line with policy and regular reporting showed results were in line with market expectations over this period.

Expenditure

Total expenditure for the reporting period was \$21.5m compared to \$7.8m for the 12 months ending 31 December 2017. Fundraising expenses and retail (cafe and gift shop) expenses were \$6.6m and \$0.4m above 2017 respectively. Other operational expenses were \$6.7m higher than in 2017 due to the expanded operations. The ratio of fundraising expense to fundraising income (excluding bequests and integration costs) reduced from 21% to 20%. Current levels of investment will see income increase over the coming years to meet our growth ambitions.

Integration Update

Net integration costs for the period were \$0.7m which included a contribution from the Network. This was favourable to our original estimate of \$0.85m.

Balance Sheet

Overall the Foundation is in a strong and sustainable financial position with total net assets of \$64.9m up from \$54.4m at the end of 2017. This includes the specified and unspecified reserves of \$37.4m and \$26.7m respectively, and an asset revaluation reserve of \$0.8m.

The Foundation has a policy of holding significant unspecified reserves to allow the Foundation to fund major multi-year capital programs, sustain program grant levels regardless of market conditions, invest in new systems and respond to major strategic opportunities as they arise. All proposed grants were submitted and approved through the relevant Sub-committees and Board according to policy.

Specified reserves at 30 June 2019 of \$37.4m are tagged for use as directed by donors and aim to be acquitted within a reasonable timeframe for the specified purposes.

This is an extract from our full audited January 2018 to June 2019 Financial Statements, which can be viewed on our website at www.schf.org.au

Financial summary



Cents in the \$ available to our beneficiaries

Available to fund Clinical Care, Research, Equipment & Capital Works

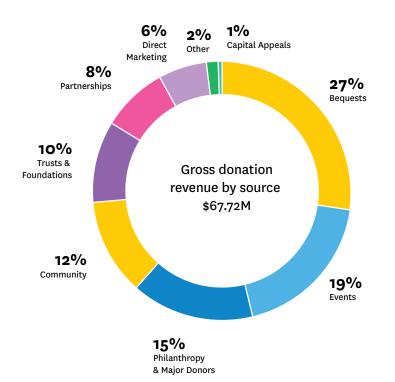
Invested in Fundraising Activities

Covers Governance & Administration expenses

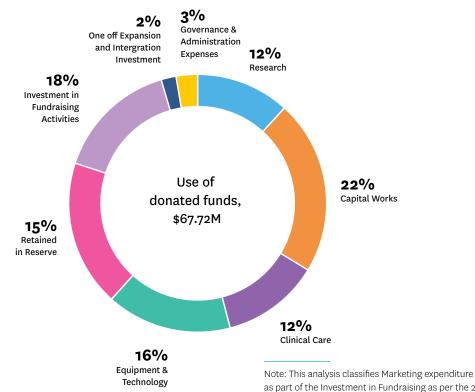
Covers one-off Expansion and Intergration expenses

62

How you donated



What your donations achieved



as part of the Investment in Fundraising as per the 2019-22 Strategy

Regulatory framework

Good governance leads to better outcomes, and as the Foundation continues to grow in size and complexity, it is important for us to maintain a robust corporate governance and risk management approach.

This means looking after our employees well, building a culture of values-driven behaviour, and demonstrating high levels of accountability and transparency in all our relationships and financial transactions. We are committed to the highest standards of personal and corporate integrity.

Sydney Children's Hospitals Foundation operates within the following legal and regulatory framework:

- We are an independent health promotion charity, registered with the Australian Taxation Office as an Item 1 Deductible Gift Recipient.
- We are a company limited by guarantee, registered with the Australian Securities and Investments Commission.
- We are registered with the Australian Charities and Not-for-Profits Commission (ACNC) and are an approved holder of the Registered Charity Tick.

Our governance documents can be viewed at www.schf.org.au

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EMILIA

THEN: 12 MONTHS OLD (2012) - FRONT COVER NOW: 6 YEARS OLD (2018) Complications from ischemic trauma in utero

Sydney Children's Hospitals Foundation GPO Box 4077, Sydney NSW 2001 Phone: (02) 9382 1188 or 1800 244 537 Email: info@schf.org.au Online: www.schf.org.au



Sydney Children's Hospitals Foundation is an independent health promotion charity and registered as an Item 1 Deductible Gift Recipient (DGR) by the Australian Tax Office. ABN 72 003 073 185. CFN: 13211